



SECURA
GROUP LIMITED

Investors' Presentation

May 2016

Disclaimer



Secura Group Limited (the “Company”) was listed on Catalist of the Singapore Exchange Securities Trading Limited (the “SGX-ST”) on 28 January 2016. The Sponsor and Issue Manager for the initial public offering of the Company was United Overseas Bank Limited (“Sponsor”).

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Agenda

1

Business Overview

2

Review of Results 1Q2016

3

Prospects

4

Future Plans

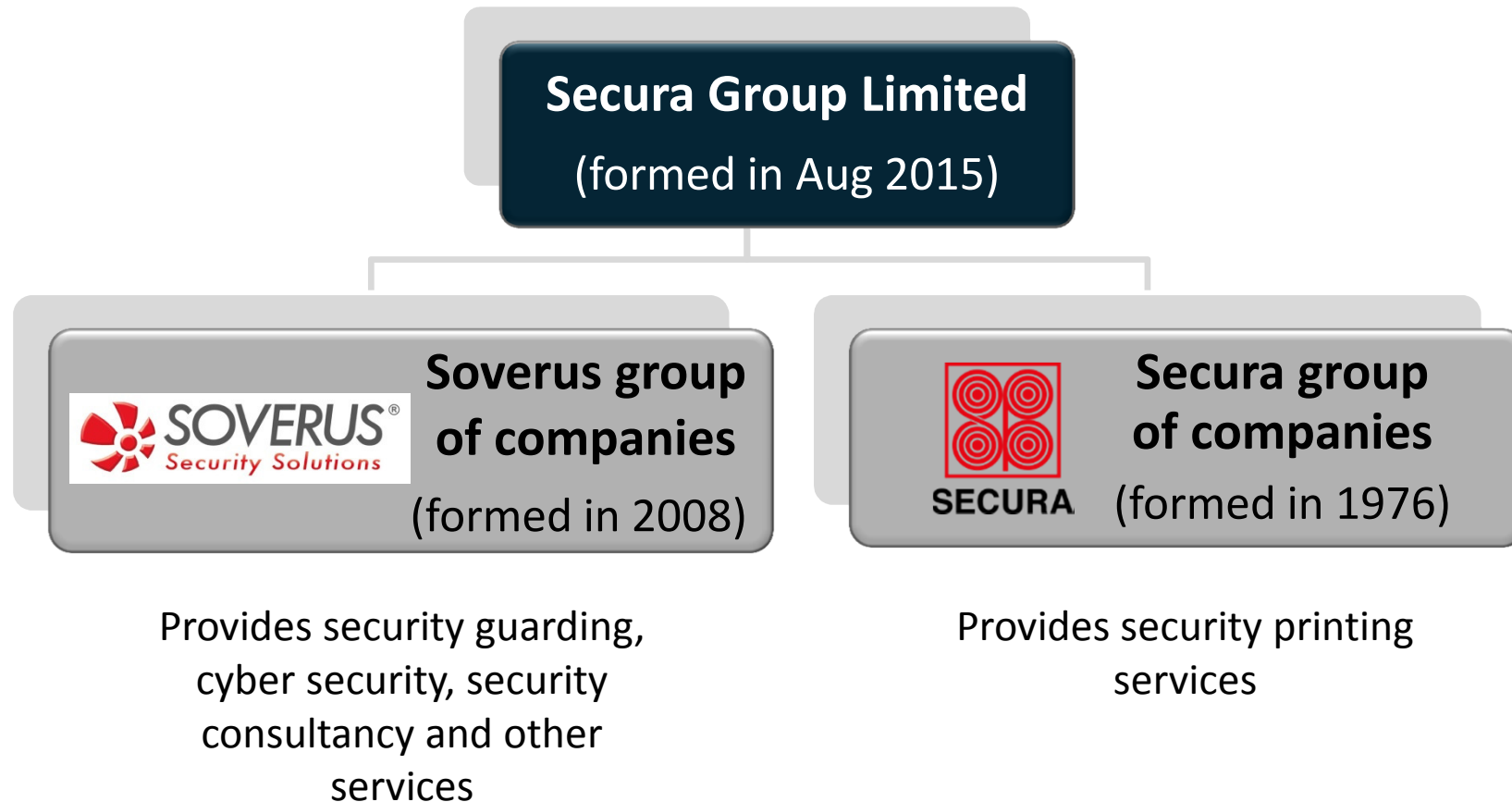




Business Overview



Merger of 2 Groups



Backed by Prominent Shareholders



Substantial shareholders include:

- **Mr. Peter Lim**
- **Mr. Wee Ee Chao**
- **Mr. Paul Lim**
- **City Developments Limited**



Other shareholders include, among others:

- **Mr. Kuok Khoon Hong**
- **Mr. Martua Sitorus**
- **Mr. Tony Tan Choon Keat**
- **Mr. Lim Cheok Peng**
- **Berjaya Group (Cayman) Limited**

Fast-Growing Security Solutions Provider



Established Businesses



**Security
Printing**



**Security
Guarding**



**Cyber
Security**



**Homeland
Security**

New Growth Drivers



Security Printing

Established Business: Security Printing



Track Record

- Over 35 years in providing security printing services
- One of the largest cheque printing businesses in Singapore



What We Do

- Cheque and passbook printing
- Parking coupon printing
- Stationery printing and other printing services - business forms, betting slips etc.



Certifications

- ISO 9001:2008 certified
- ISO 27001:2005 certified



Major Customers

- Local and foreign banks in Singapore
- Singapore statutory boards

Established Business: Security Guarding

Our Achievements

- 'A' Grading (Excellent) by the Police Licensing & Regulatory Department for licensed security guard agencies from 2012 to 2016
- Staff strength of approximately 586 security officers as of 31 Dec 2015
- Customer base expansion to include prestigious names:



Established Business: Security Guarding

Further developing our business

- Expanding our team of security officers

Strengthening our capabilities

- Set up new state-of-the-art command centre
- Leverage video analytics technology to introduce new Virtual Patrol Surveillance service

Developing our staff

- Set up new training centre for our security officers



Cyber Security, Technology and Systems Integration

Fast-Growing Business

- Secured several enterprise clients including government agencies, Financial Services Institutions and MNCs
- Achieved S\$1 million in sales in 2015



New Growth Driver: Cyber Security

- Resale of cyber security products of our partners
- Our comprehensive suite of cyber security solutions include:
 - Social WiFi security and Wireless Intrusion Prevention System (WIPS)
 - Privileged ID / Password Management
 - Endpoint management
 - Vulnerability assessment and penetration testing
 - Network predictive analytics and risk management
 - Next-Gen firewall / UTM
 - Security information & event management
 - Cyber security awareness training



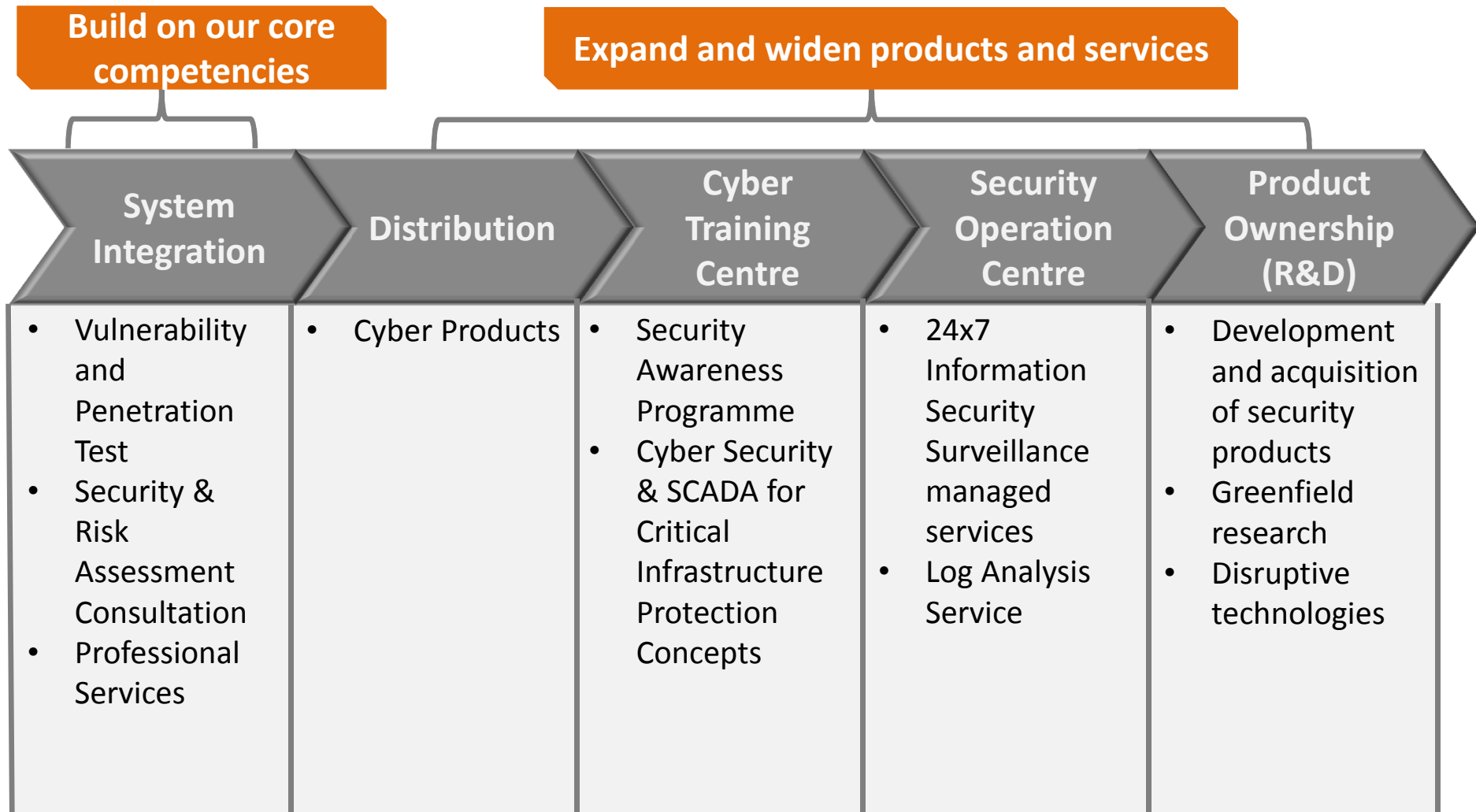
Our Cyber Partners:

- CyberArk
- HEAT Software
- Rapid7
- Skybox Security
- WatchGuard
- LogRhythm
- Mojo Partners
- Cellebrite (new)



New Growth Driver: Cyber Security

Our Value Chain Proposition:



New Growth Driver: Cyber Security

- **Proposed Acquisition**



- **Setting up of research & development unit**

- To develop customised cyber security solutions
- Value-add by providing systems integration
- Ready by 4Q2016



New Growth Driver: Homeland Security

State-of-the-art homeland
security products

State-of-the-art

Morpho

Distributor of Morpho
homeland security products in
Singapore, Cambodia and Laos
since May 2015



New Growth Drivers: Homeland Security

- SourceID
 - Portable, powerful radiation detection and identification
 - Easy to use interface
 - Identify and locate multiple radioactive sources simultaneously
- Sole distributor
 - Singapore, Cambodia and Laos
- Official launch in all markets in 2016
 - US, Europe and Asia
- Singapore market
 - Police units/stations, airport, MINDEF, National Environment Agency



Security systems
integration
services

Security consulting,
risk assessment,
tender management
and project
management
solutions

Executive protection
and events security
services

Private investigation
and professional
surveillance services



Year	Award/Certification 
2016	360 Breakthrough Award - Titanium Award winner
2016	Singapore SME 1000 Company – Ranked 662 th
2015	Singapore Enterprise 50 Awards – Ranked 17 th
2015	Midas Touch Asia Enterprise Awards 2015 – Platinum
2015	NTUC May Day Awards 2015 – Plaque of Commendation
2015	Singapore SME 1000 Company – Emerging 2015
2014	Singapore Enterprise 50 Awards – Ranked 19 th
2012	Singapore Prestige Brand Award – Winner for SPBA Most Promising Brands 2012



Well-Diversified Customer Base

- Well-diversified customer base of more than 550 customers in various industries:



2 Review of Results 1Q2016



Results Highlights



For the three months ended 31 March

In S\$'000	1Q2016	1Q2015 ¹	Change (%)
Revenue	8,684	4,848	79.1
Gross profit	1,447	696	107.9
<i>Gross margin (%)</i>	<i>16.7%</i>	<i>14.4%</i>	<i>2.3 pts</i>
Listing expense	(279)	-	NM
Bargain purchase	5,867	-	NM
Profit before tax	6,190	496	1,148.0
Profit net of tax	6,164	496	1,142.7
Net profit excluding one-off net gain and listing expenses	576	496	16.1

Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries

- Bargain purchase of S\$5.9 million arose from acquisition of Secura group
- Revenue from Soverus group grew 16.7% to S\$5.7 million in 1Q2016; rest of S\$3.0 million in revenue contributed by SSPL Group
- Ranked 231st amongst 433 listed companies with year ending Dec 2015^{*}, in terms of profits

* Reference: The Business Times, "profits-of-spore-listed-companies-hit-by-fall-in-oil-property-prices", 2 March 2016

Revenue Contribution by Business Segments



For the three months ended 31 March

Revenue	Contribution (S\$'000)			Contribution (%)	
	1Q2016	1Q2015 ¹	Change (%)	1Q2016	1Q2015 ¹
Security Guarding	4,971	4,478	11.0	57	92
Security Printing	3,028	-	-	35	-
Cyber Security, Technology and Systems Integration	499	226	120.8	6	5
Security Consultancy & Services	186	144	29.2	2	3
Total	8,684	4,848	79.1	100	100

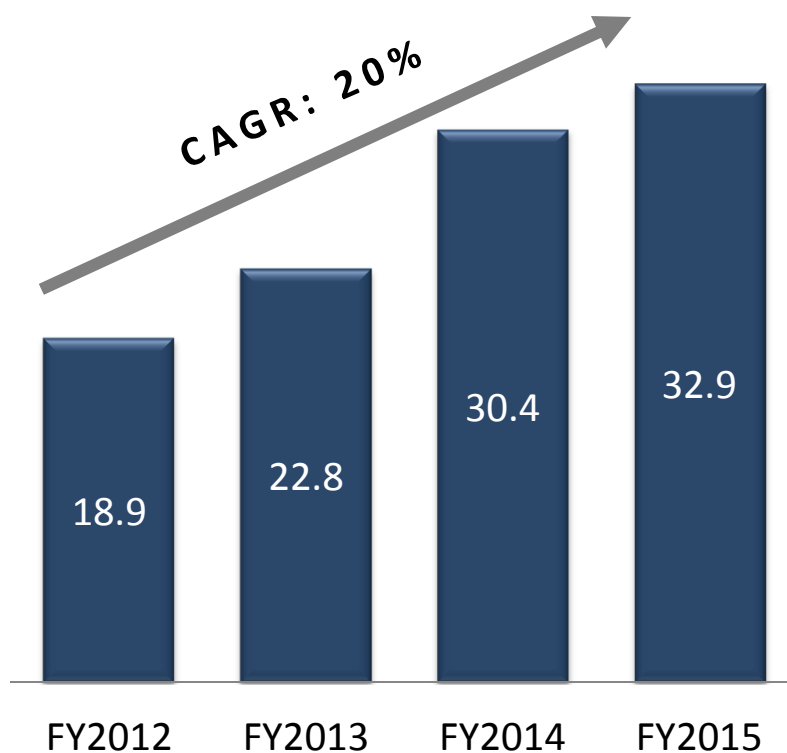
Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries

Annual Revenue Growth & Contribution



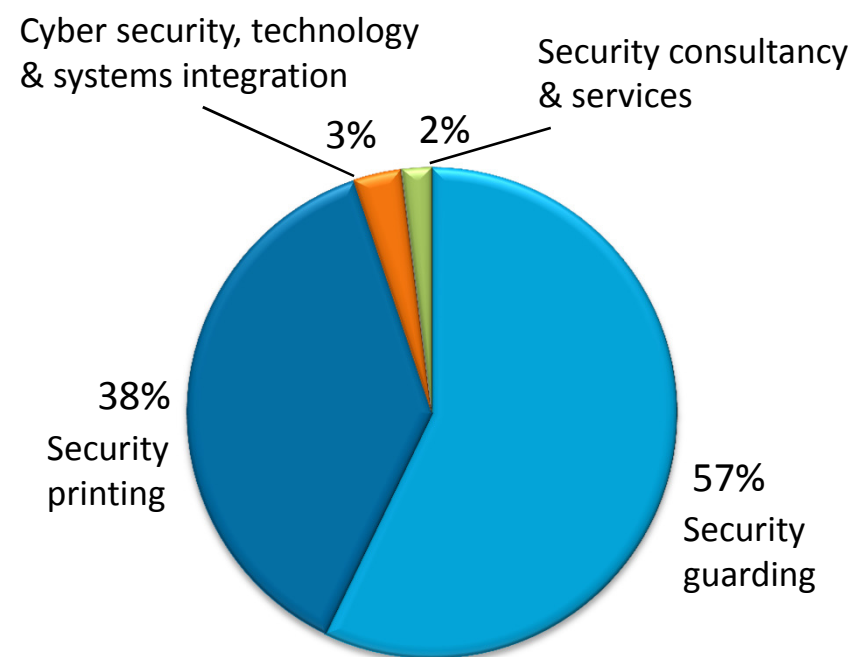
Financial Year Ended 31 December

Group Revenue (S\$ million)



Revenue by Business Segments (%)

FY2015

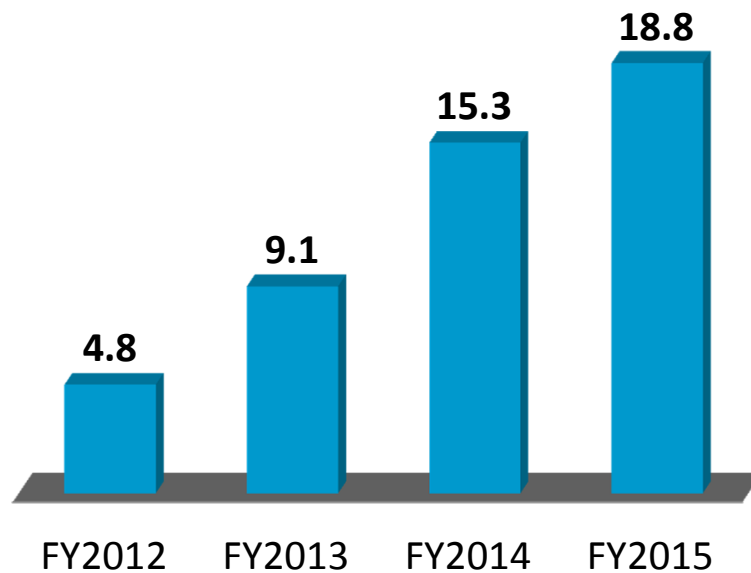


Revenue Growth by Business Segments

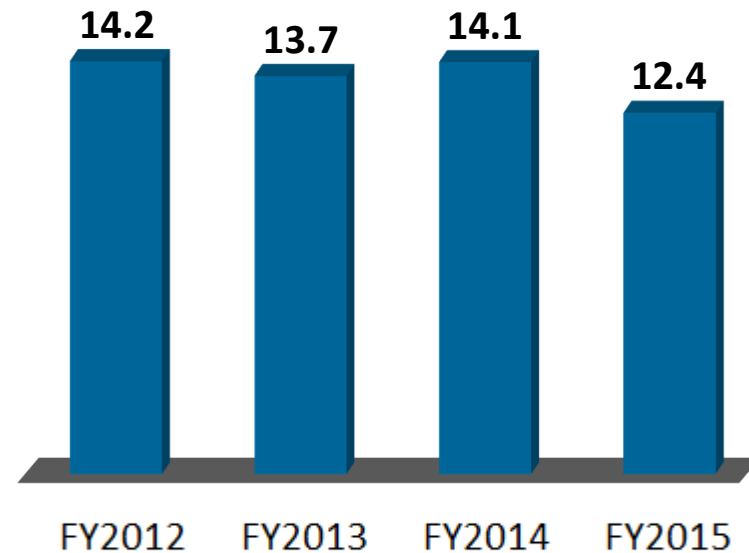


Financial Year Ended 31 December

Security Guarding (S\$ million)



Security Printing (S\$ million)

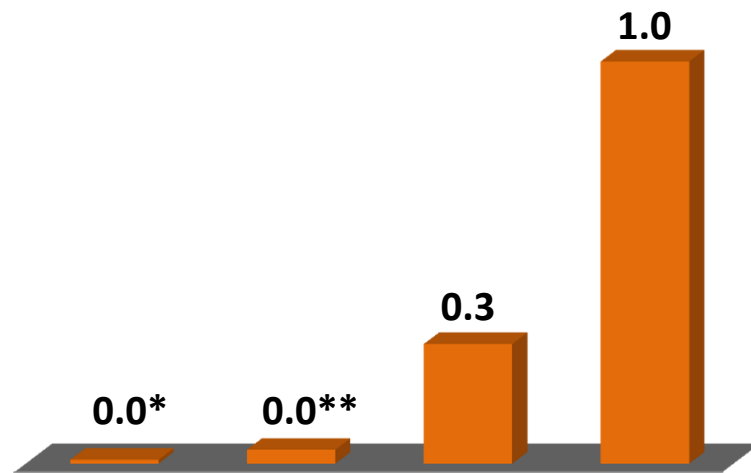


Revenue Growth by Business Segments



Financial Year Ended 31 December

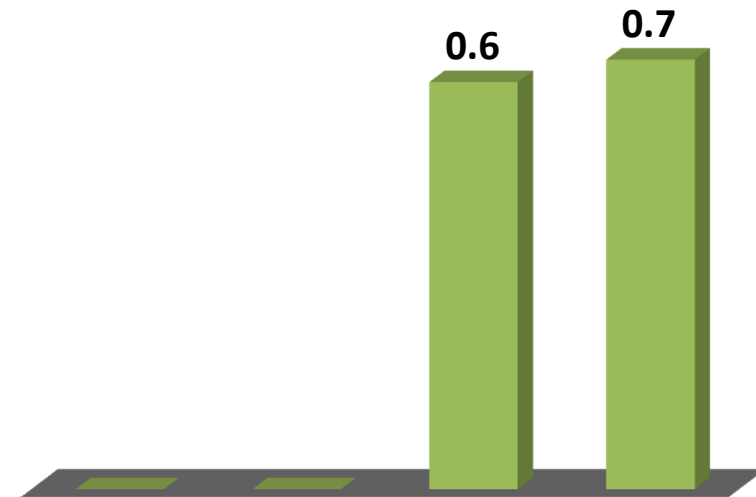
Cyber Security, Technology and Systems Integration (S\$ million)



* FY2012
S\$10,000

** S\$36,000

Security Consultancy & Services (S\$ million)



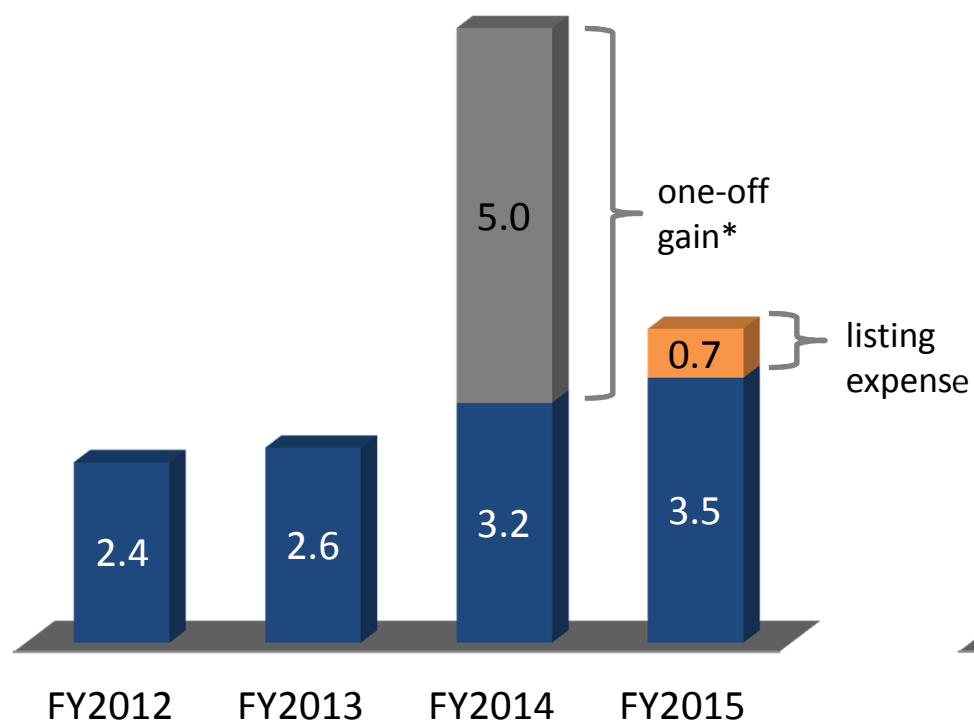
FY2012 FY2013 FY2014 FY2015

Net Profits and Returns

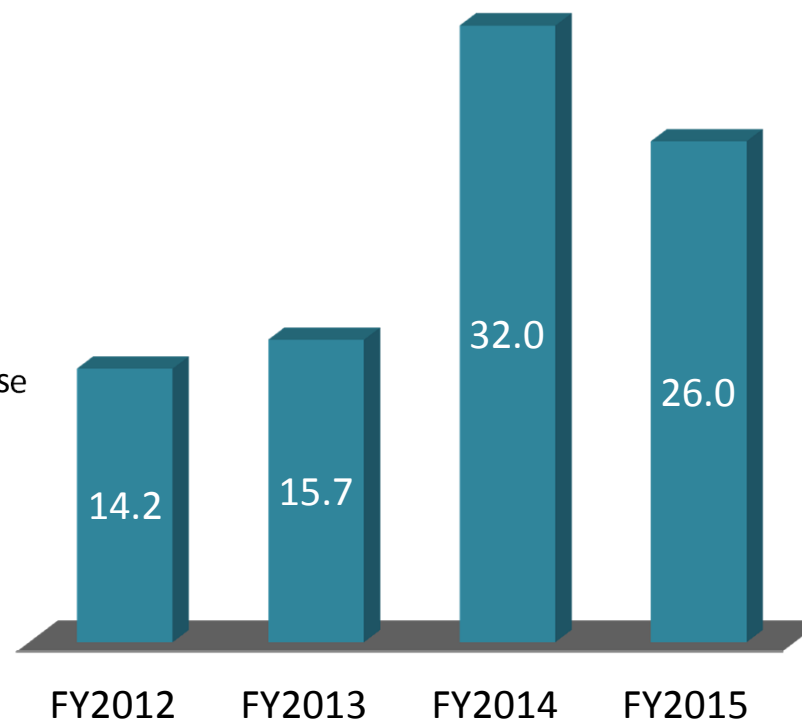


Financial Year Ended 31 December

Net Profit After Tax (\$\$ million)



Return on Shareholders' Equity* (%)



** Net profit excluding one-off gain expressed as a % of shareholders' equity*

3 Prospects





Detect & Prevent

Product Authenticity



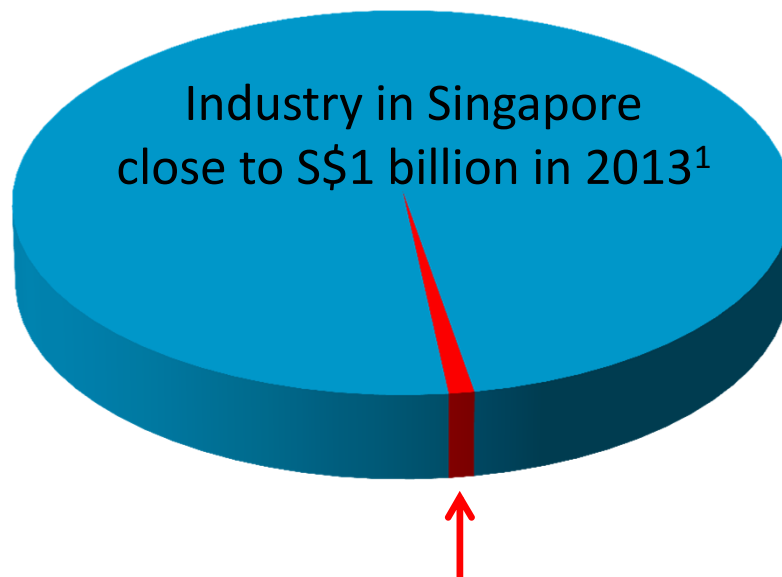
Critical to detect and prevent counterfeit and forgeries despite rapid advancements in documentation and digitisation



Continued demand for educational certificates and value documents such as postage stamps and cash-equivalent vouchers



Significant potential to increase market share



Secura's market share in 2015: approximately 1.9%

- Over 270 agencies in Singapore with approximately 35,000 to 40,000 active security officers¹, which is significantly lower than the industry demand
- Government support through the enforcement of the Progressive Wage Model

1. Singapore Business Review, "Unraveling the mystery world of Singapore's security officers", 8 October 2013

- Cyber security industry a main driver in the infocomm sector, which contributed approximately S\$14.9 billion or 4% to Singapore's GDP in 2014¹

1. Department of Statistics Singapore website, accessed on 27 August 2015

The Straits Times, 28 April 2016

Rise of cybercrime 'still a big challenge'

Ng Huiwen

The rise of cybercrime remains an "enormously big challenge" for law enforcement agencies in Singapore and around the world due to the borderless nature of the Internet, said President Tony Tan Keng Yam yesterday.

singapore

MAS, NTU to help firms combat threat of cyberattacks



Reuters file photo

Today Online, 17 May 2016

The Straits Times, 12 April 2016

New cyber-security Bill to be tabled in Parliament next year

It will ensure operators of key infrastructure take active steps to secure systems: Yaacob

Lim Yan Liang

A new cyber-security Bill that aims to strengthen laws against online crime will be tabled in Parliament next year.

Minister for Communications and Information Yaacob Ibrahim told Parliament that the proposed law

will ensure that operators of Singapore's critical information infrastructure take active steps to secure such systems and report incidents. It will also empower the Cyber Security Agency (CSA) to manage cyber incidents and raise the standards of cyber-security providers here, he said during the debate on his ministry's budget.

The Bill comes amid growing concern globally that cyber attacks could bring down critical systems.

Dr Yaacob, who is also Minister-in-charge of Cyber Security, noted that while the existing Computer Misuse and Cybersecurity Act grants law enforcement agencies powers to investigate and apprehend those behind cyber crime, the nature of such crime has evolved. The interconnectivity of such networks also means that the effects of cyber attacks can be "contagious", he added.

"Cyber attacks have increased in sophistication and attackers have become faster and bolder."

"It is inevitable that Singapore's critical information infrastructure will at some point be targets." Dr Yaacob noted that to better tackle such threats, many countries have recently been strengthening their cyber-security legislation. Last year, Germany passed a new law to raise cyber-security standards and mandate reporting of significant cyber-security incidents, and the United States approved an

Act to facilitate the sharing of information on cyber threats.

Dr Yaacob said the Government will start work on developing the new Bill, and the CSA will consult stakeholders on the scope of the new law.

"We are stepping up our efforts to enhance our cyber security and also the resilience of our infrastructure," he said. "This is the necessary foundation for a successful digital economy."

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BUSINESS

Financial institutions need 'strong IT controls' following SWIFT attacks: MAS

After a series of cyber attacks on financial institutions worldwide, the Monetary Authority of Singapore says that it will continue to monitor the security landscape and provide guidance where necessary.

By Melissa Zhu

Posted 16 May 2016 17:22 Updated 16 May 2016 23:07

Channel NewsAsia, 16 May 2016

**Increasing
Demand for
Homeland Security**



Piracy



Terrorism



Drug trade



Arms trafficking

- Homeland security expenditure in Singapore expected to grow at a CAGR of 8.68% from 2016 - 2020¹
- Government to maintain strong emphasis to guard nation against terrorism and other homeland security threats.

1. Extracted from a summary of the report titled, "The Singaporean Defense Industry - Market Attractiveness and Emerging Opportunities to 2020: Market Profile", October 2015



- Potential boost in **security consultancy** for commercial buildings, critical infrastructures
- Utilising **data analytics, bomb detection and surveillance technology**

Boosting anti-terror features of buildings

The Straits Times, 4 April 2016



SINGAPORE

Tackling Singapore building security in early stages of design, construction

A look at how "security by design" is practised in the Republic and what more can be done.

By Loke Kok Fai

Posted 10 Apr 2016 18:34 Updated 11 Apr 2016 11:20

VIDEOS PHOTOS



Channel NewsAsia, 11 April 2016



Future Plans



Expansion and Enhancements





SECURA
GROUP LIMITED

Thank You

Q&A