



SECURA
GROUP LIMITED

Investors' Presentation

March 2016

Disclaimer

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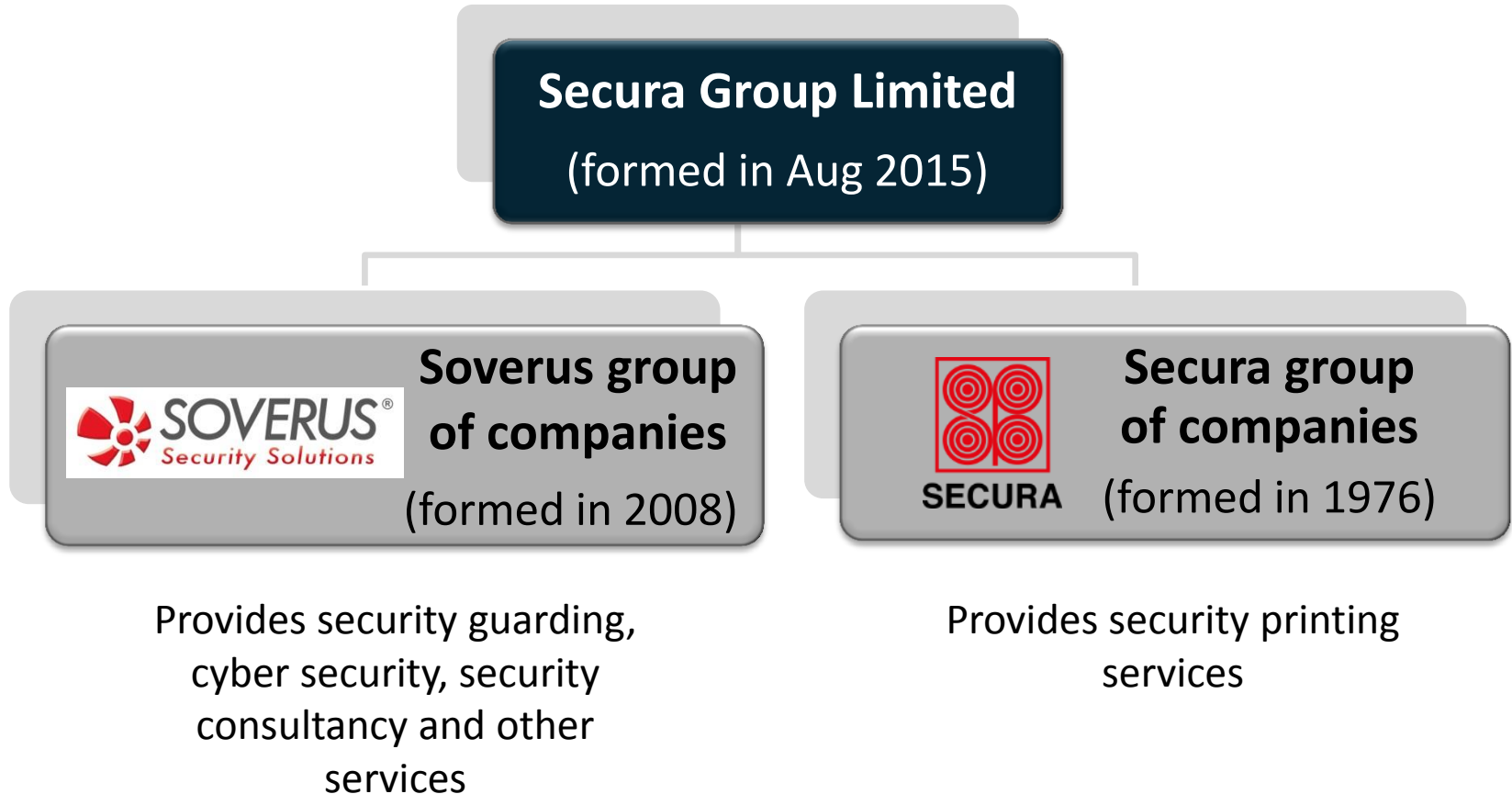




Business Overview



Merger of 2 Groups



Backed by Prominent Shareholders

Substantial shareholders include:

- 
- A 3D rendering of six stylized human figures sitting around a large, oval conference table. They are depicted in a meeting or discussion, with some figures gesturing with their hands. The figures are light gray with large, smooth heads and are seated on modern office chairs.
- **Mr. Peter Lim**
 - **Mr. Wee Ee Chao**
 - **Mr. Paul Lim**
 - **City Developments Limited**

Other shareholders include, among others:

- **Mr. Kuok Khoon Hong**
- **Mr. Martua Sitorus**
- **Mr. Tony Tan Choon Keat**
- **Mr. Lim Cheok Peng**
- **Berjaya Group (Cayman) Limited**

Fast-Growing Security Solutions Provider



Established Businesses

New Growth Drivers



**Security
Printing**

**Security
Guarding**

**Cyber
Security**

**Homeland
Security**



Track Record

- Over 35 years in providing security printing services
- One of the largest cheque printing businesses in Singapore



What We Do

- Cheque and passbook printing
- Parking coupon printing
- Stationery printing and other printing services - business forms, betting slips etc.



Certifications

- ISO 9001:2008 certified
- ISO 27001:2005 certified



Major Customers

- Local and foreign banks in Singapore
- Singapore statutory boards

Established Business: Security Guarding

Our Achievements

- 'A' Grading (Excellent) by the Police Licensing & Regulatory Department for licensed security guard agencies from 2012 to 2016
- Staff strength of approximately 586 security officers as of 31 Dec 2015
- Customer base expansion to include prestigious names:



Fast-Growing Business

- Secured several enterprise clients including government agencies, Financial Services Institutions and MNCs
- Achieved S\$1 million in sales in 2015



New Growth Driver: Cyber Security

- Resale of cyber security products of our partners
- Our comprehensive suite of cyber security solutions include:
 - Social WiFi security and Wireless Intrusion Prevention System (WIPS)
 - Privileged ID / Password Management
 - Endpoint management
 - Vulnerability assessment and penetration testing
 - Network predictive analytics and risk management
 - Next-Gen firewall / UTM
 - Security information & event management
 - Cyber security awareness training



New Growth Driver: Cyber Security

Our Cyber Partners:

- CyberArk
- HEAT Software
- Rapid7
- Skybox Security
- WatchGuard
- LogRhythm
- Mojo Partners

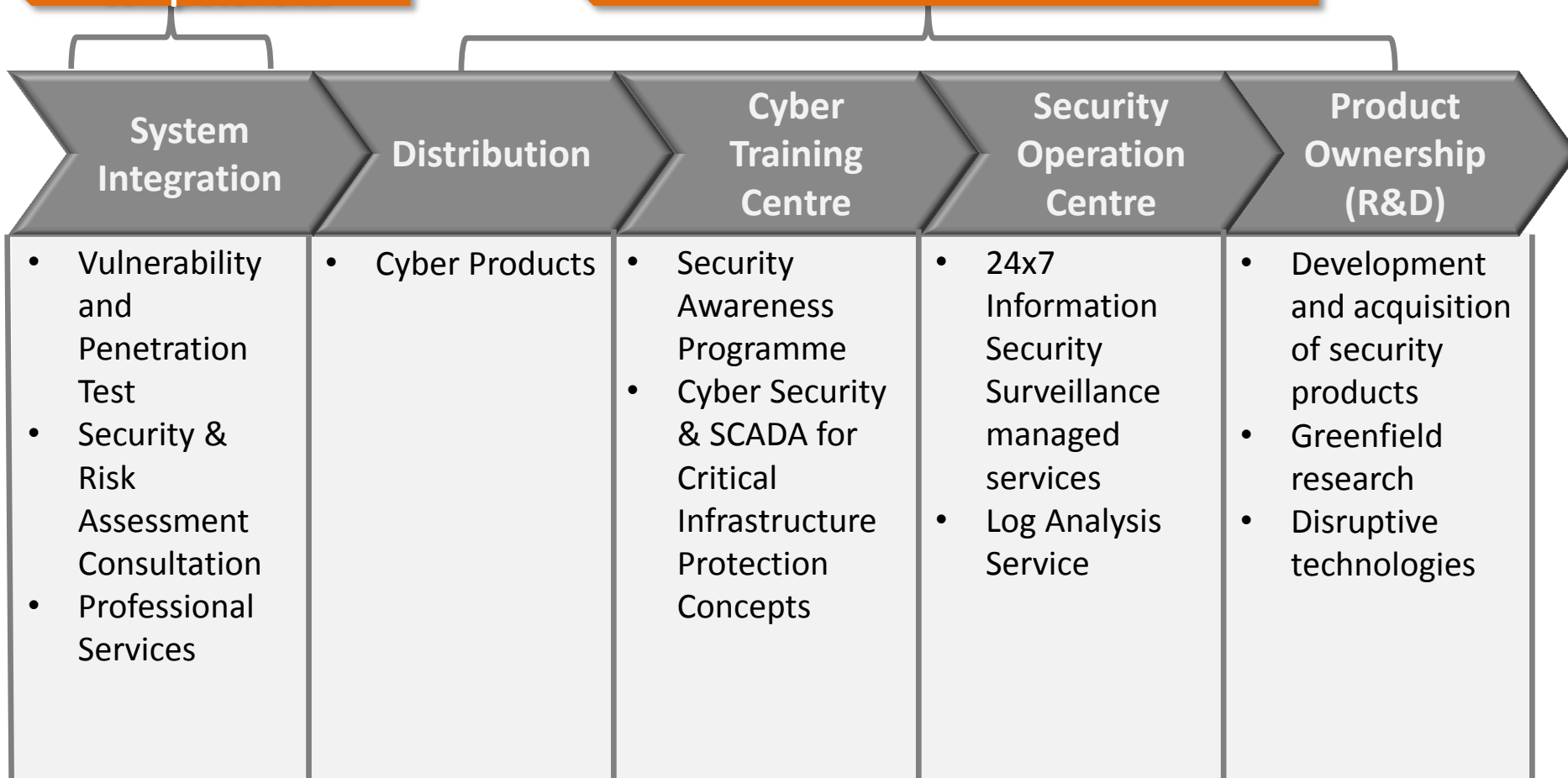


New Growth Driver: Cyber Security

Our Value Chain Proposition:

Build on our core competencies

Expand and widen products and services



New Growth Driver: Homeland Security

State-of-the-art homeland
security products

State-of-the-art

Morpho

Distributor of Morpho
homeland security products in
Singapore, Cambodia and Laos
since May 2015



New Growth Drivers: Homeland Security

- SourceID
 - Portable, powerful radiation detection and identification
 - Easy to use interface
 - Identify and locate multiple radioactive sources simultaneously
- Sole distributor
 - Singapore, Cambodia and Laos
- Official launch in all markets in 2016
 - US, Europe and Asia
- Singapore market
 - Police units/stations, airport, MINDEF, National Environment Agency



Security systems
integration
services

Security consulting,
risk assessment,
tender management
and project
management
solutions

Executive protection
and events security
services

Private investigation
and professional
surveillance services



Year	Award/Certification 
2016	Singapore SME 1000 Company – Ranked 662 th
2015	Singapore Enterprise 50 Awards – Ranked 17 th
2015	Midas Touch Asia Enterprise Awards 2015 – Platinum
2015	NTUC May Day Awards 2015 – Plaque of Commendation
2015	Singapore SME 1000 Company – Emerging 2015
2014	Singapore Enterprise 50 Awards – Ranked 19 th
2012	Singapore Prestige Brand Award – Winner for SPBA Most Promising Brands 2012



Well-Diversified Customer Base

- Well-diversified customer base of more than 550 customers in various industries:



Multinational
corporations



Financial institutions



Small and medium
enterprises



Government-linked
corporations



Government agencies



Review of Results 2015



Key Highlights

S\$m	FY2015	FY2014	+/(-)%
Revenue	32.9	30.4	8.3 
Net profit excluding one-off net gain	3.5	3.2	11.4 
Dividend per share (S cents)	0.3	-	NM

NM: Not meaningful

- Revenue rose 8.3% driven mainly by growth in security guarding and cyber security businesses
- Declares a first and final dividend of 0.3 Singapore cents per share
- Ranked 231st amongst 433 listed companies with year ending Dec 2015*, in terms of profits
- Secura Group to be included in the FTSE ST Catalist Index wef 21 March 2016⁺

* Reference: The Business Times, "profits-of-spore-listed-companies-hit-by-fall-in-oil-property-prices", 2 March 2016

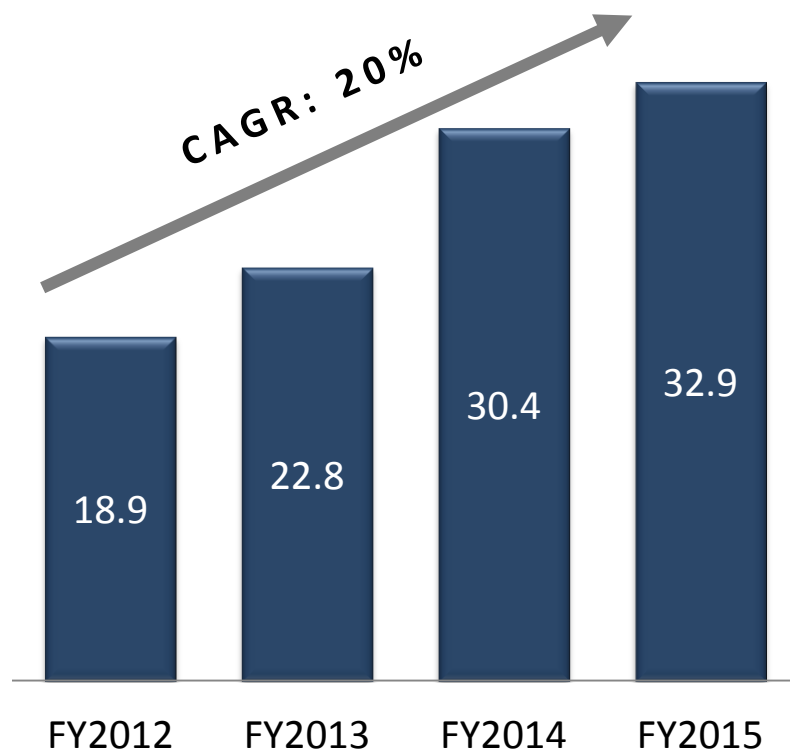
⁺ The Straits Times, "Catalist board will see 11 new inclusions to its index on March 21", 7 March 2016

Results Highlights

In S\$'000	FY2015	FY2014	Change (%)
Revenue	32,924	30,410	8.3
Gross profit	6,313	6,826	(7.5)
<i>Gross margin (%)</i>	<i>19.2%</i>	<i>22.4%</i>	<i>(3.2) pts</i>
Listing expense	(653)	-	NM
Profit before tax	4,102	8,264	(50.4)
Profit net of tax	3,534	8,171	(56.7)
Excluding one-off net gain from sale of Lok Yang Property	-	(5,000)	NM
Net profit excluding one-off net gain	3,534	3,171	11.4
<i>Adjusted net margin (%)</i>	<i>10.7%</i>	<i>10.4%</i>	<i>0.3 pts</i>

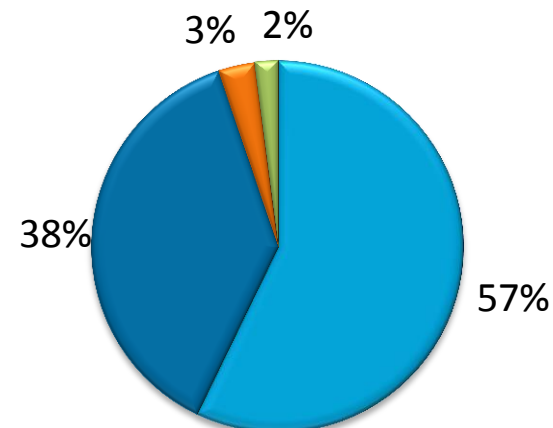
Revenue Growth and Contribution

Group Revenue

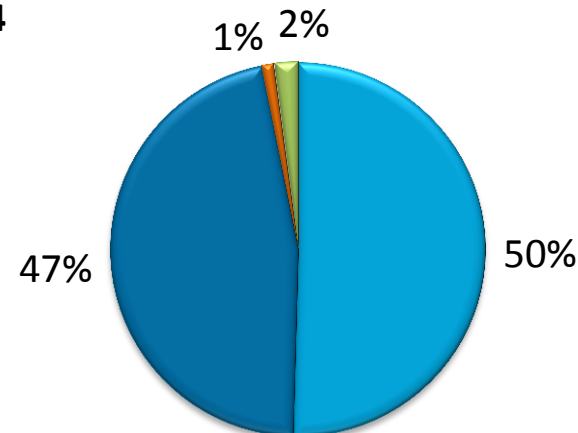


Revenue by Business Segments

FY2015

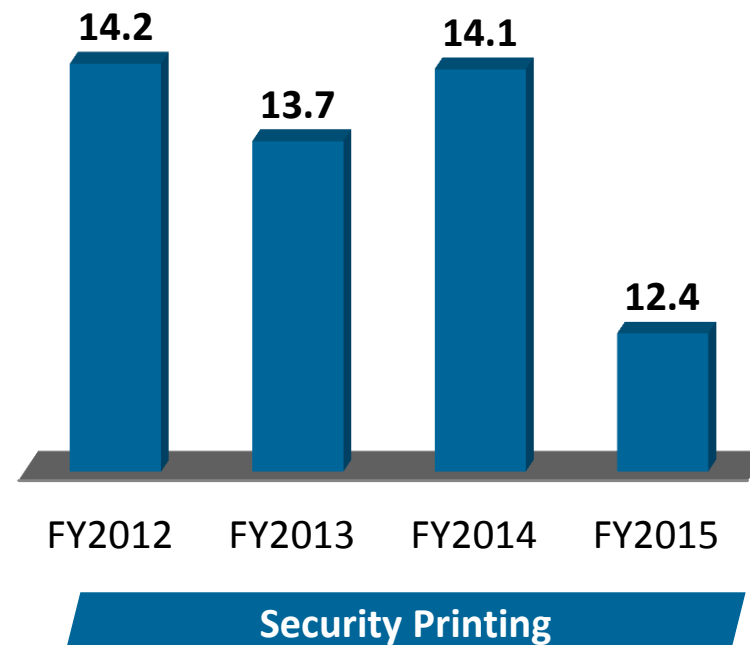
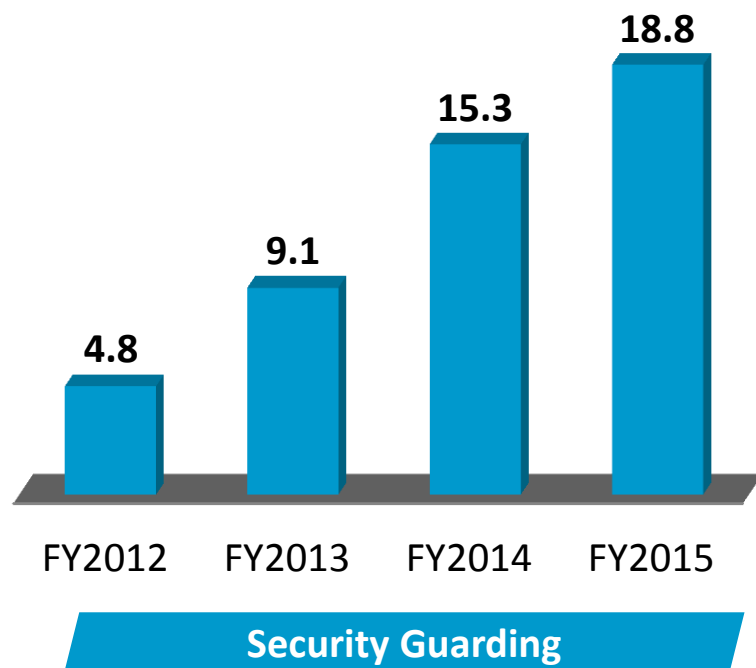


FY2014

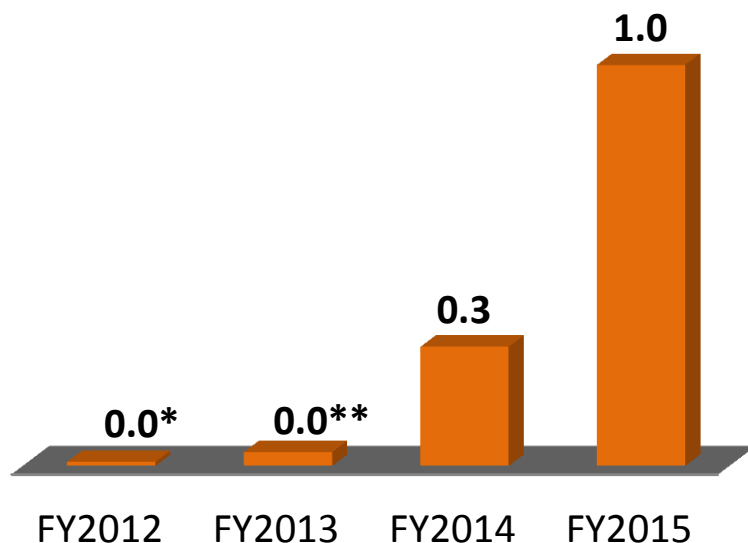


- Security guarding
- Security printing
- Cyber security, technology & systems integration
- Security consultancy & services

Revenue Growth by Business Segments



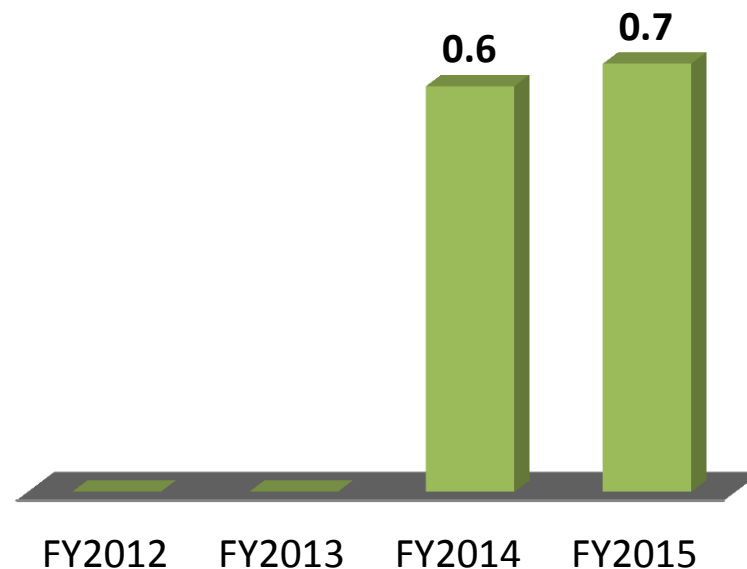
Revenue Growth by Business Segments



Cyber Security, Technology and Systems Integration

* S\$10,000

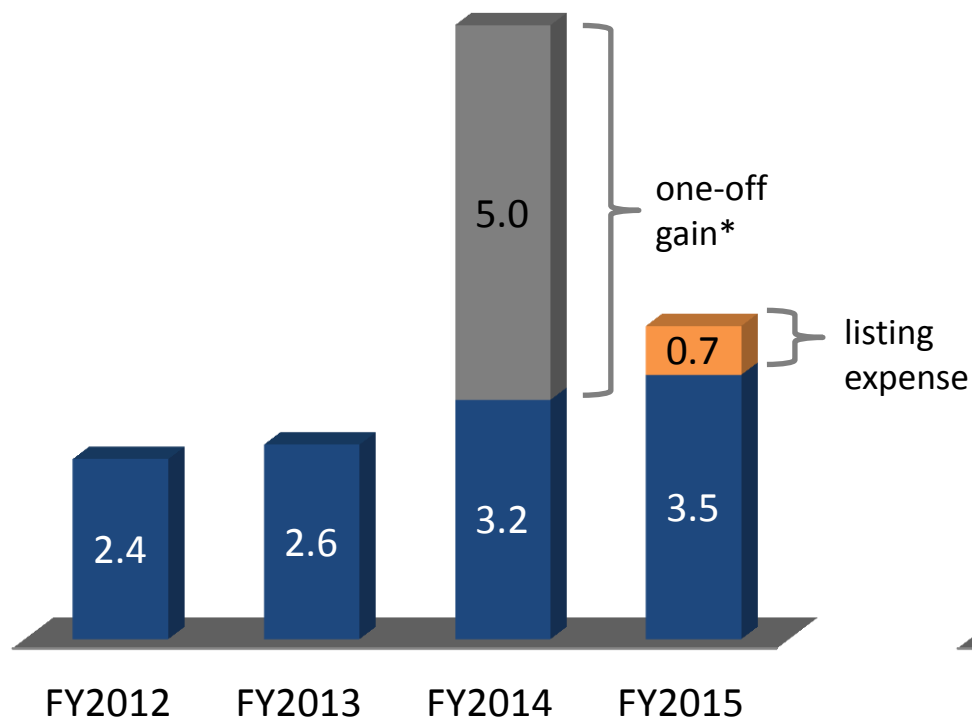
** S\$36,000



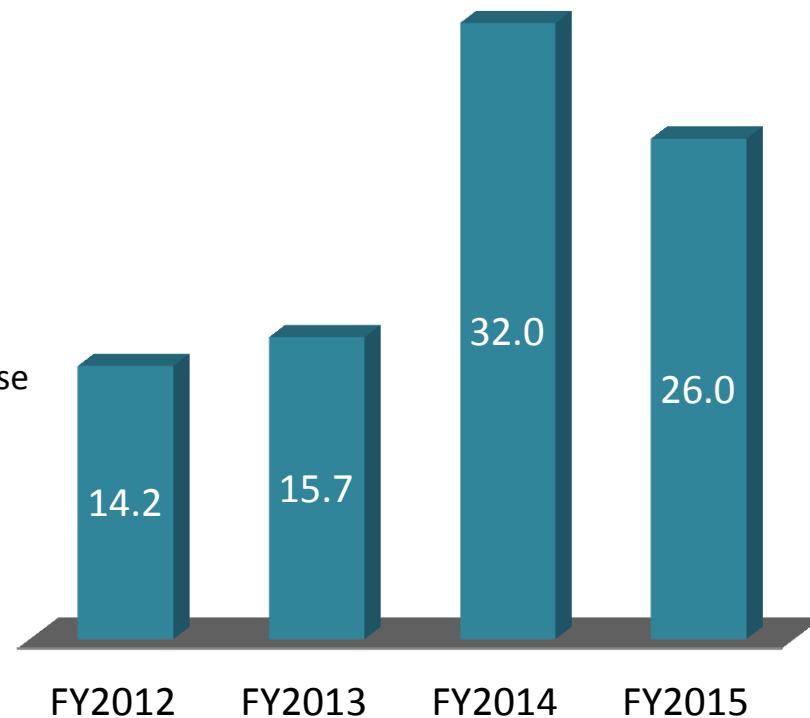
Security Consultancy & Services

Net Profits and Returns

Net Profit After Tax



Return on Shareholders' Equity* (%)



* Net profit excluding one-off gain expressed as a % of shareholders' equity

3 Future Plans



Expansion and Enhancements





Prospects



Detect & Prevent

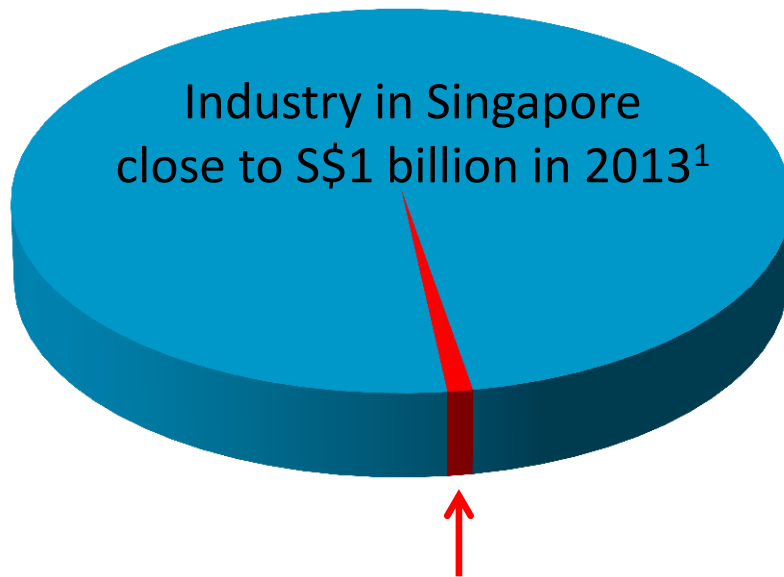
Product Authenticity

Critical to detect and prevent counterfeit and forgeries despite rapid advancements in documentation and digitisation



Continued demand for educational certificates and value documents such as postage stamps and cash-equivalent vouchers

Significant potential to increase market share



Secura's market share in 2015: approximately 1.9%

- Over 270 agencies in Singapore with approximately 35,000 to 40,000 active security officers¹, which is significantly lower than the industry demand
- Government support through the enforcement of the Progressive Wage Model

1. Information extracted from an article titled "Unraveling the mystery world of Singapore's security officers" published by Singapore Business Review on 8 October 2013 at <http://sbr.com.sg/hr-education/commentary/unraveling-mystery-worldsingapores-security-officers>, which was accessed on 27 August 2015

Infocomm Technology

Cyber security industry a main driver in the infocomm sector, which contributed approximately S\$14.9 billion or 4% to Singapore's GDP in 2014¹

Internet of Things (IoT)

Security and data privacy issues expected to spark tremendous growth for Singapore's cyber security market

Cyber Terrorism

Increased budgets on cyber defence against backdrop of cyber terrorism

Resilience

Five-year National Cyber Security Masterplan 2018 launched by the Singapore government



1. Information extracted from the internet website of Department of Statistics Singapore at <http://www.singstat.gov.sg/statistics/browse-by-theme/national-accounts>, which was accessed on 27 August 2015

Government needs

Homeland security expenditure in Singapore expected to grow

Homeland Security Expenditure

Effective identification and security checks to deter and defend against terrorism, piracy, drug trade and arms trafficking and other security threats

Increasing Demand for Homeland Security



Piracy



Terrorism



Drug trade



Arms trafficking



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Thank You

Q&A