



SECURA

GROUP LIMITED

Investors' Presentation

November 2016



Disclaimer

Secura Group Limited (the “Company”) was listed on the Catalist Board of the Singapore Exchange Securities Trading Limited (the “SGX-ST”) on 28 January 2016. The Sponsor and Issue Manager for the initial public offering of the Company was United Overseas Bank Limited (“Sponsor”).

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The contact person for the Sponsor is Mr Chia Beng Kwan, Senior Director, Equity Capital Markets, who can be contacted at 80 Raffles Place, #03-03 UOB Plaza 1, Singapore 048624, telephone: +65 6533 9898.

Agenda

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Business Overview

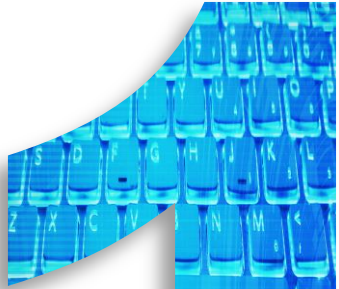
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Going Forward

3

Financial Highlights

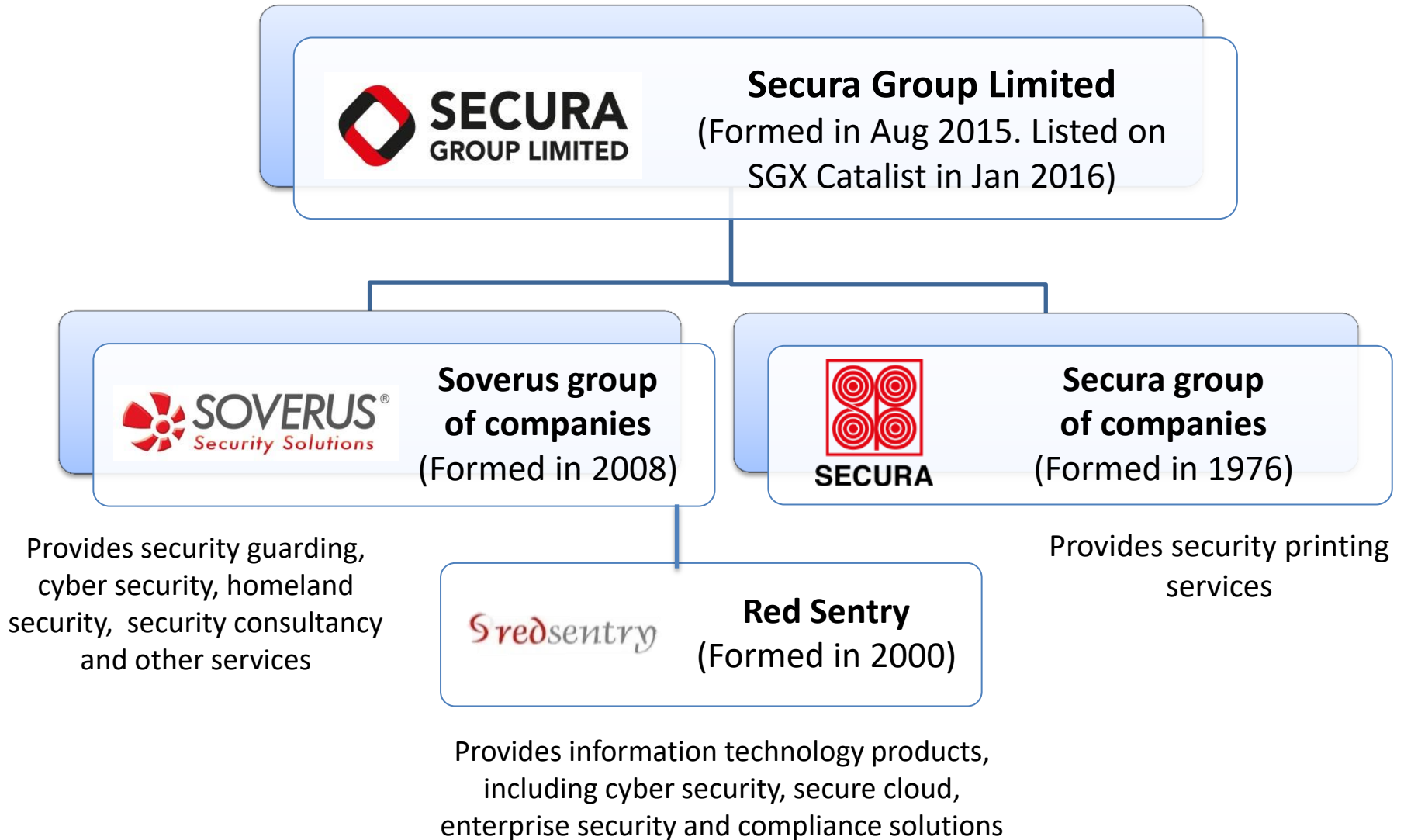




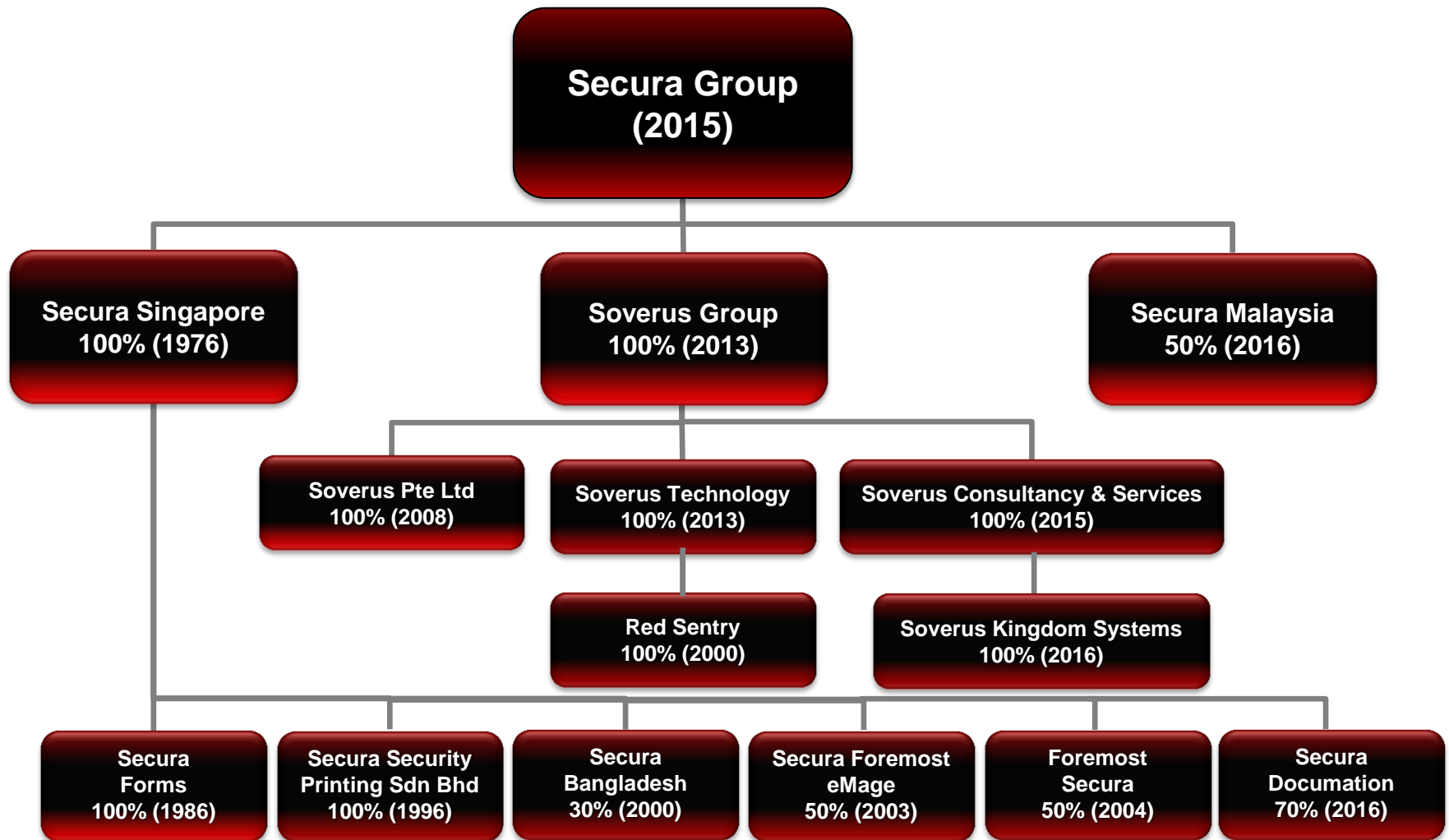
Business Overview



Secura Group Structure



Secura Group Limited & its Subsidiaries



Backed by Prominent Shareholders

Substantial shareholders include:

- **Kestrel Investments Pte Ltd**
- **City Developments Limited**
- **K.I.P Industrial Holdings Ltd**
- **Mr. Paul Lim**

Other shareholders include, among others:

- **Mr. Kuok Khoon Hong**
- **Mr. Martua Sitorus**
- **Mr. Tony Tan Choon Keat**
- **Berjaya Group (Cayman) Limited**



Fast-Growing & Only Listed Integrated Security Solutions Provider

Established Businesses



**Security
Printing**



**Security
Guarding**

New Growth Drivers



**Cyber
Security**



**Security
Consultancy &
Homeland
Security**

Latest Corporate Developments

June 2016

1. Acquired Red Sentry, a cyber security solutions provider

July 2016

1. Acquired 38 Alexandra Terrace for business expansion

September 2016

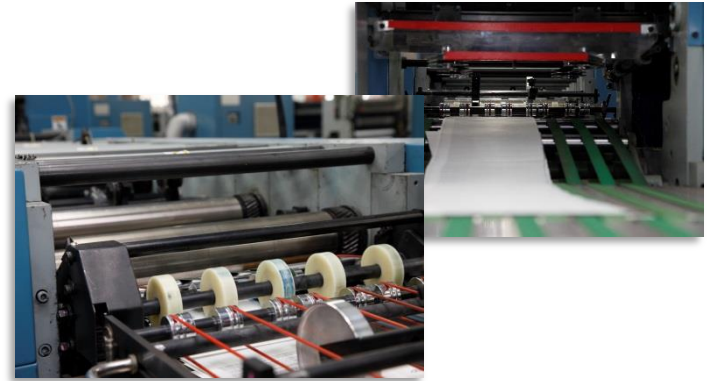
1. Appointed by M1 as its Cyber Advisory and Consultancy Partner
2. First foray into China with security consultancy contract for Raffles City Chongqing
3. Partnered with Singapore Business Federation to conduct Cybersecurity Capabilities workshops
4. Formed 50%-50% partnership with Bursa-listed Willowglen in Malaysia
5. Secured S\$7.9 million security services contract from SingTel
6. Partnered Israel-based Cellebrite Asia Pacific to expand homeland security offerings

Latest Corporate Developments

October 2016

1. Incorporated 70%-owned Secura Documation, to move into secured data solutions including security data processing and laser printing services, eStatement and eArchiving services and lettershopping and mail processing services
2. Formed a joint venture with local Thai partners to provide cybersecurity solutions and services in Thailand
3. Entered into a collaboration with Republic Polytechnic and the University of Glasgow to start cybersecurity R&D lab

Security Printing



Track Record

- Over 35 years in providing security printing services
- One of the largest cheque printing businesses in Singapore

What We Do

- Printing of:
 - Cheque books
 - Passbooks
 - Parking coupons
 - Betting slips
 - Marriage certificates
 - Shopping vouchers
 - Statements
 - Stationery and others

Certifications

- ISO 9001:2008 certified
- ISO 27001:2013 certified

Major Customers

- Local and foreign banks in Singapore
- Singapore statutory boards

Security Guarding

Our Achievements

- 'A' Grading (Excellent) by the Police Licensing & Regulatory Department for licensed security guard agencies from 2012 to 2016
- Staff strength of approximately 610 security officers as of 30 Jun 2016
- Prestigious clients:



High Commission of Malaysia in Singapore



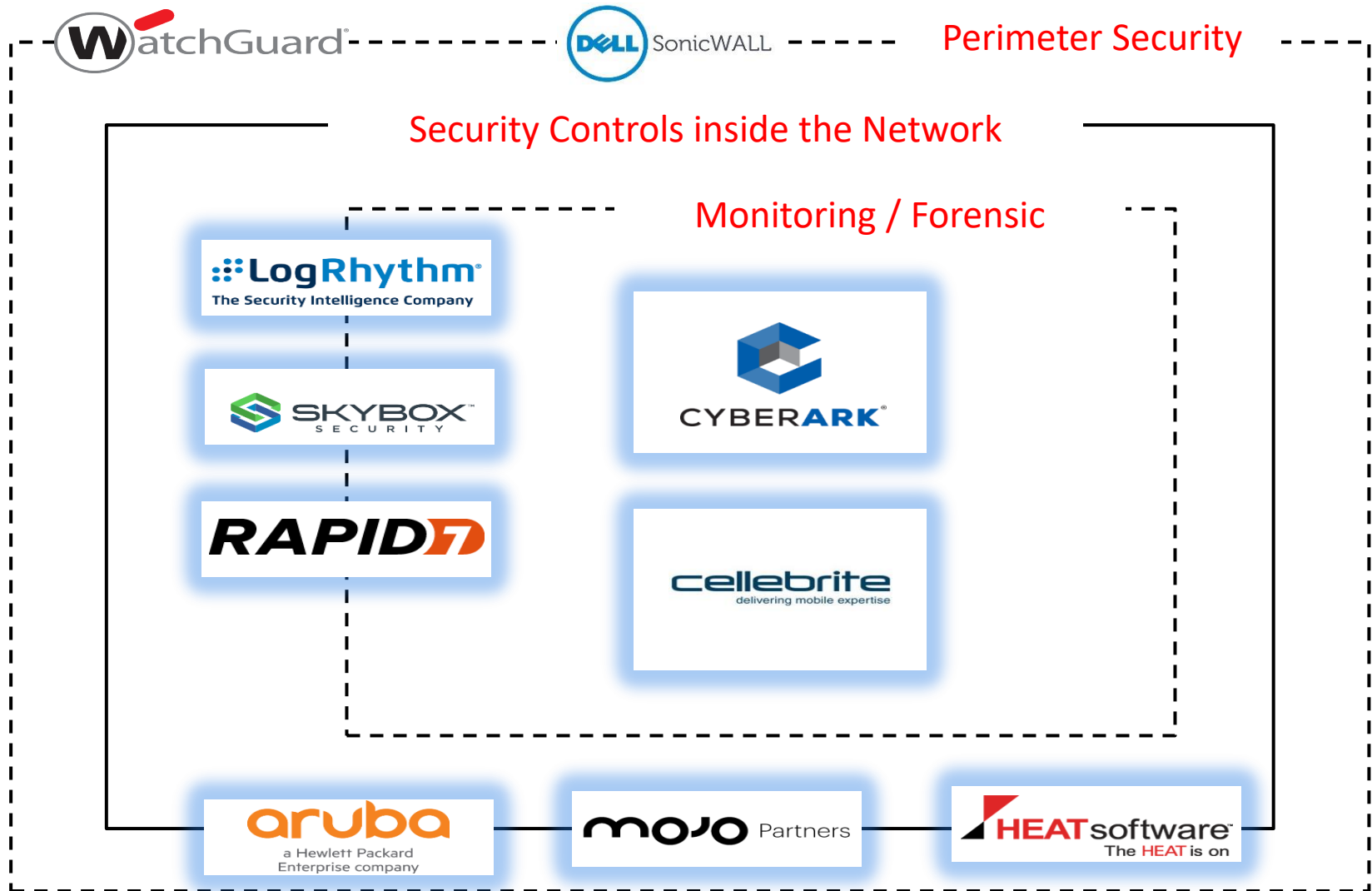
Cyber Security, Technology and Systems Integration

Fast Growing Business

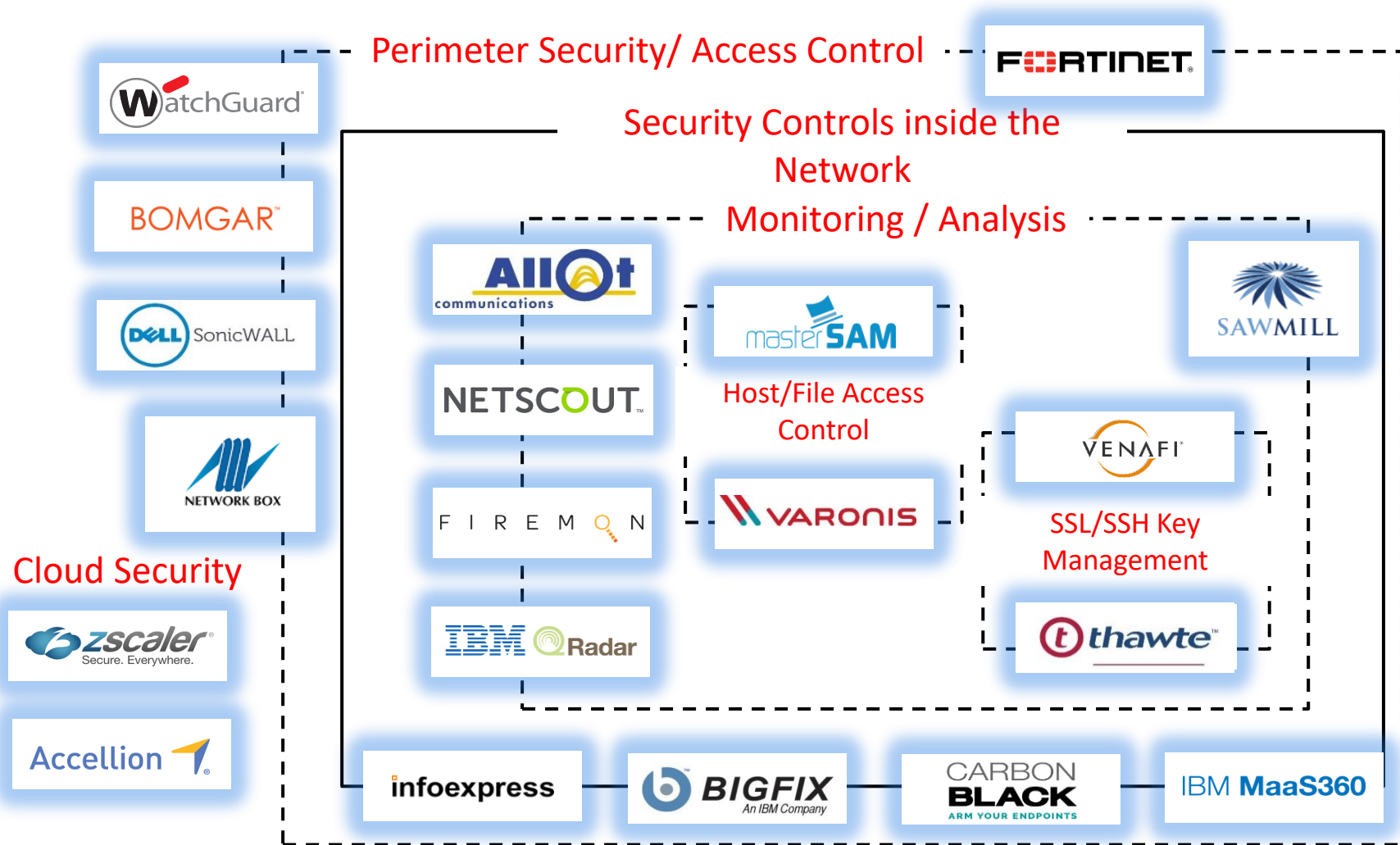
- Started in 2015; secured several enterprise clients including government agencies, financial services institutions and MNCs
- Achieved S\$1 million in sales in FY2015; and S\$1.8 million in 9M2016
- Acquired Red Sentry for S\$2.7 million, an established cyber solutions provider since 2000



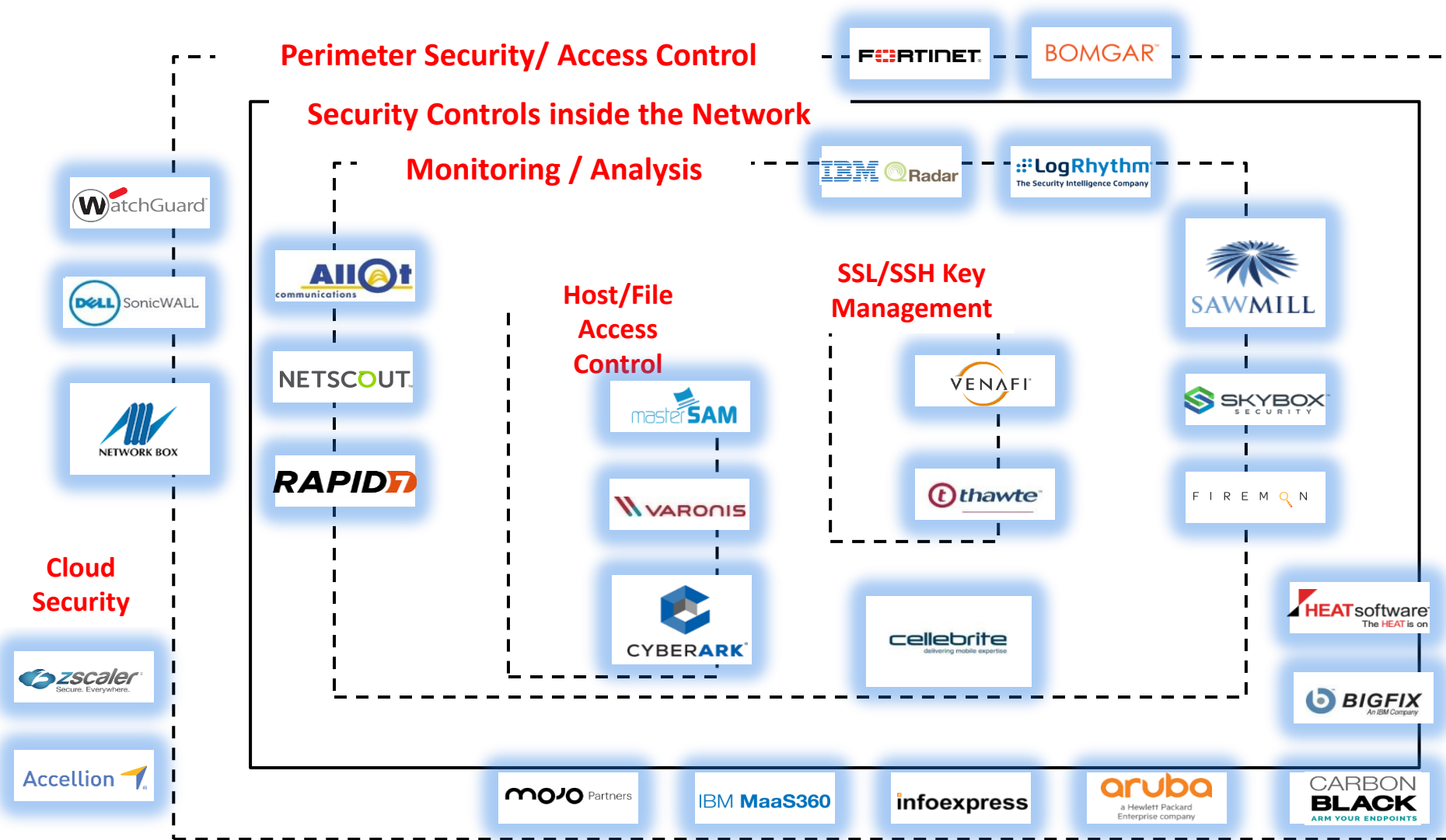
Cyber Security – Soverus Tech Services



Cyber Security – Red Sentry Services

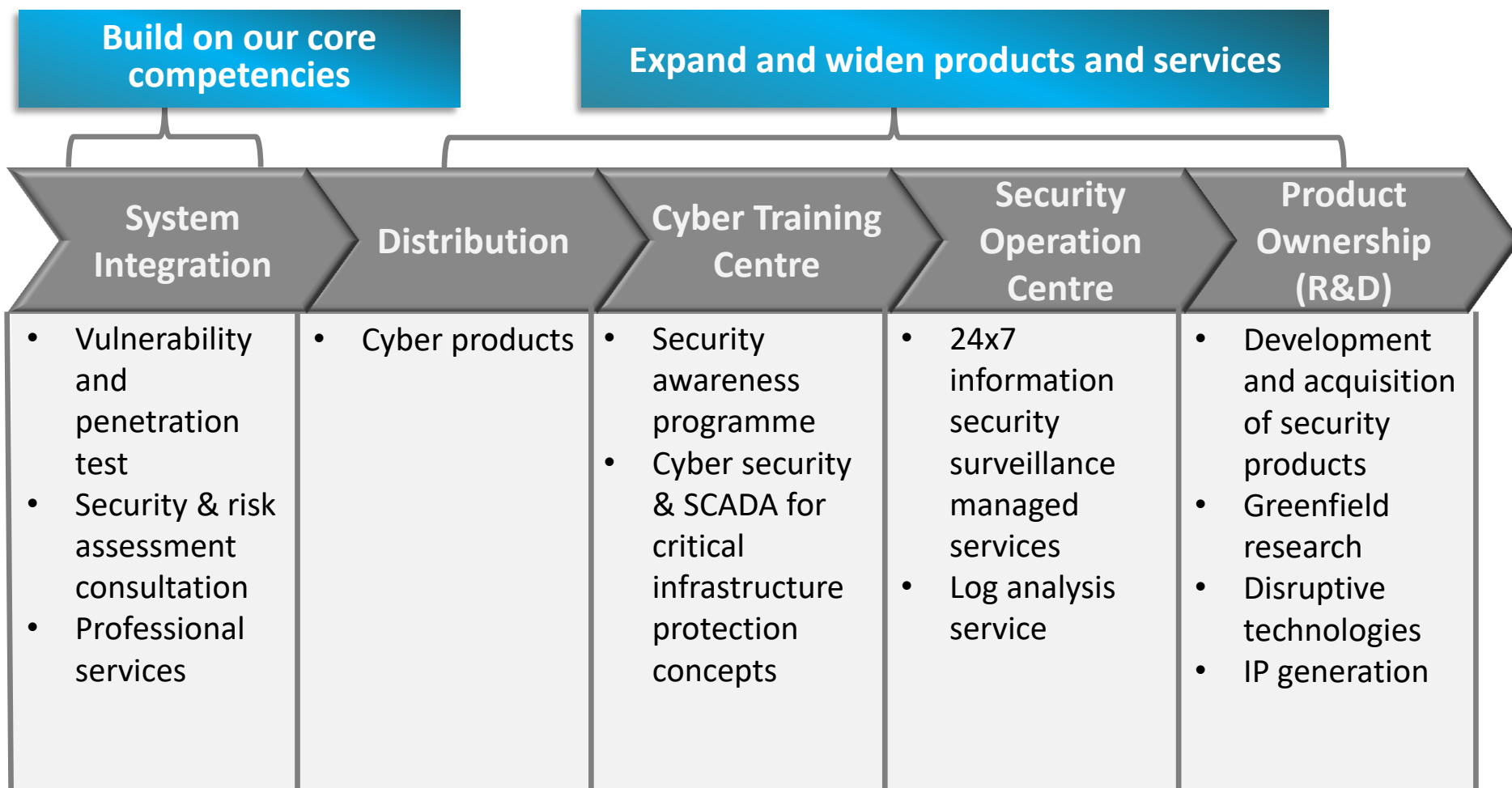


Cyber Security – Secura Group Integrated Services



Cyber Security – Strategic Direction

Cyber Security Spectrum:



Homeland Security

State-of-the-art homeland security products

State-of-the-art

Morpho

Distributor of Morpho homeland security products in Singapore, Cambodia and Laos since May 2015



Other Security Services



Security systems integration



Security consulting, risk assessment, tender management & project management solutions



Executive protection & events security



Private investigation & professional surveillance

Our Clients

Well-diversified customer base of more than 600 customers in various industries:



Multinational
corporations



Financial institutions



Small and medium
enterprises



Government-linked
corporations



Government agencies



Going Forward



Preparing for Business Expansion

Newly-acquired 38 Alexandra Terrace

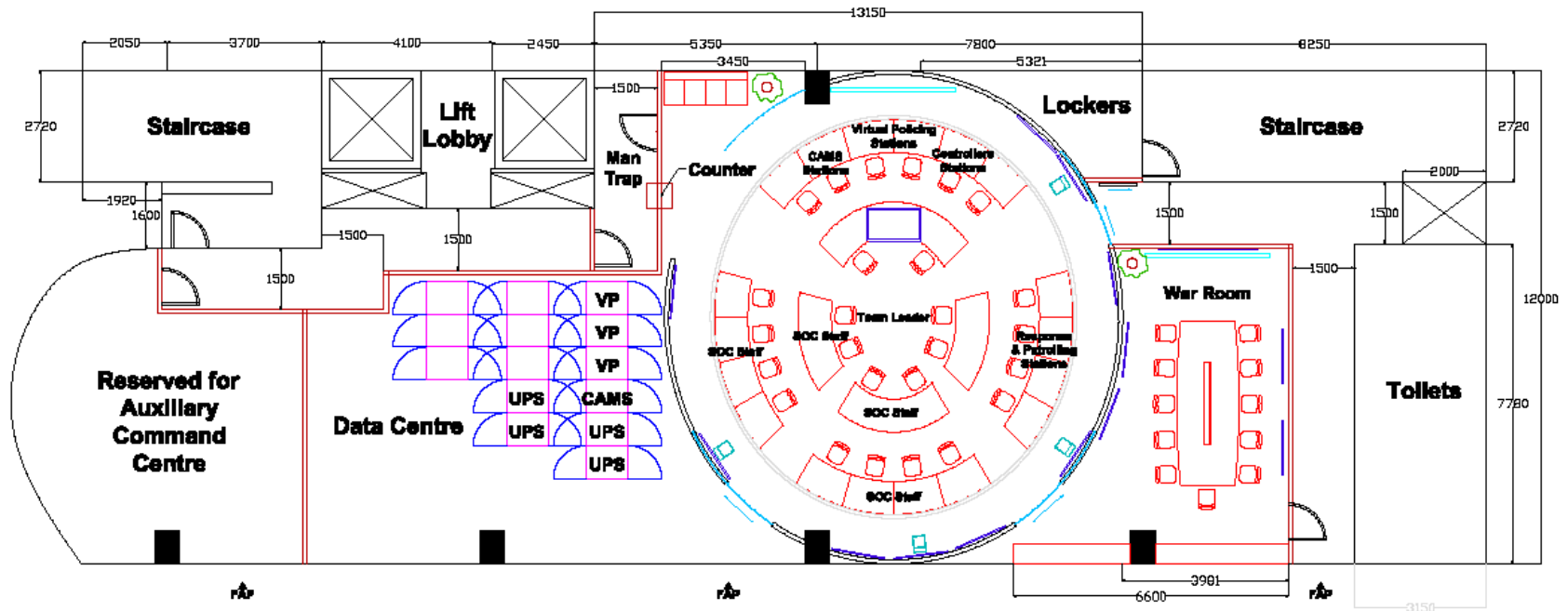


- Corporate HQ
- Cyber Security
- Guarding
- Command Centre
- Cyber Security Operations Centre (SOC)
- Homeland Security
- Security Consultancy
- Systems Integration



Security Guarding - Integrated Command Centre

- State-of-the-art Command Centre



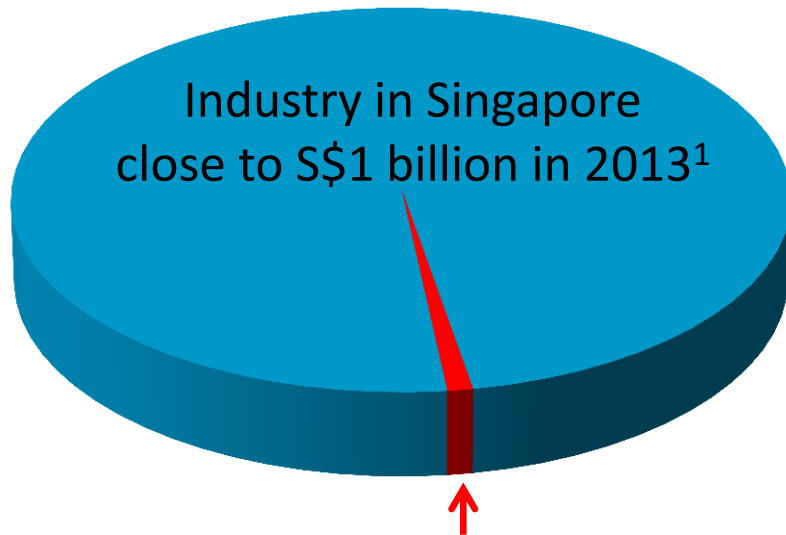
Security Guarding – Order Book

- S\$7.9 million security services contract from SingTel
 - 2-year contract effective from 1 October 2016 to 30 September 2018.



Security Guarding – Increase Market Share

Significant potential to increase market share



- Over 270 agencies in Singapore with about 35,000 active security officers*
 - Estimated market demand is 45,000 to 50,000 guards
 - Shortfall of 10,000 to 15,000 guards
- Government support through the enforcement of the Progressive Wage Model
- Initiatives to attract and retain security personnel
 - Launch of industry's first Security Specialist Vocation Scheme
 - Other incentive schemes

* Singapore Business Review, "Unraveling the mystery world of Singapore's security officers", 8 October 2013

Cyber Security – New Partnerships

Partners M1 as its Cyber Advisory and Consultancy Partner

- Provide cyber security consultancy, products and services, including Vulnerability Assessment, Penetration Testing and Device Control, to M1's corporate customers
- Tap into M1's vast enterprise customer base presenting growth springboard for our cyber security business



 redsentry

Subsidiary of SGX-Listed Secura Group Limited



Cyber Security – New Partnerships

Partners with Singapore Business Federation to conduct Cybersecurity Capabilities Workshops

- Assist Singapore companies, especially SMEs, to better understand the cyber security landscape and address cybersecurity threats more effectively
- Expansion of cyber security service offering



Cyber Security – New Partnerships

Forms 50%-50% partnership with Bursa-listed Willowglen in Malaysia

- Willowglen is a leading industry player in the SCADA, security and IT market in Malaysia with 30 years of experience
- Expand our presence in the security market in Malaysia, particularly in the cyber security space where we see tremendous growth potential



WILLOWGLEN

Cyber Security – New Partnerships

Enters Thailand market through Joint Venture, SecuraThai

- Forms joint venture with local Thai partners to provide cybersecurity solutions and services
- Secura owns 45% of joint venture
- Thailand's cybersecurity market is estimated to be worth US\$20 million¹



¹ Based on data from Healthcare Information and Management Systems Society (HIMSS), a not-for-profit organization headquartered in Chicago, Illinois with additional offices in North America, Europe, United Kingdom and Asia.

Cyber Security – New Partnerships

New cybersecurity R&D lab collaboration with Republic Polytechnic and the University of Glasgow

- Opportunity to enhance expertise and develop house brand of cybersecurity products and solutions
- Estimated investment of S\$10 million (partly from sponsors) over 3 years
- Key topics: Internet-of-Things, data analytics and Industry 4.0
- Industry partners include:
 - Huawei International
 - Skybox Security
 - Rapid7
 - WatchGuard Technologies
 - Netscout Systems
 - M1



Homeland Security – New Partnership

Expand offerings in mobile forensics through collaboration

- Israel-based Cellebrite is a leading mobile forensics company which has capability to unlock, extract and decode newer series of Apple iPhones and Android phones
- Rights to sell, promote and market Cellebrite's products in Singapore (primary market), Cambodia and Laos (both secondary markets)
- Only preferred reseller of Cellebrite in these three countries for a period of three years, which commenced on 28 September 2016



cellebrite
delivering mobile expertise

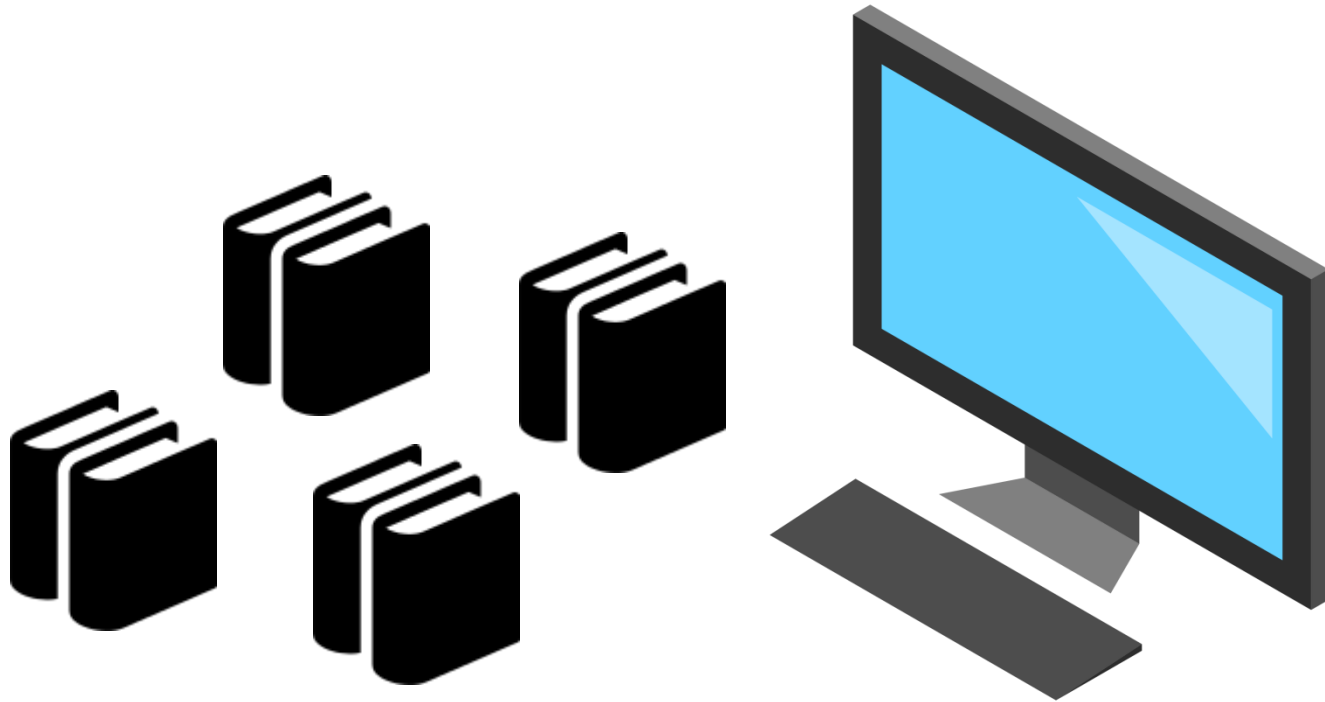
Homeland Security: SourceID

- SourceID
 - Portable, powerful radiation detection and identification
 - Easy to use interface
 - Identify and locate multiple radioactive sources simultaneously
- Sole distributor
 - Singapore, Cambodia and Laos
- Official launch in all markets in 2016
 - US, Europe and Asia
- Singapore market
 - Police units/stations, airport, MINDEF, National Environment Agency



Security Printing – Secura Documentation

- Secured digital printing of transactions and statements for telcos, banks, stockbroking houses & insurance companies
- E-statement and e-archiving platforms

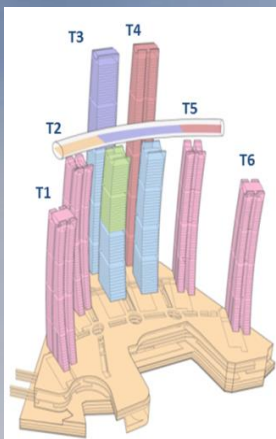


Overseas Expansion



Moving into China

CapitaLand – Raffles City Chongqing



Site Area	91,782 sqm
Office	173,000 sqm
Hotel	60,000 sqm
Serviced Apartment	30,000 sqm
Residential	331,500 sqm
Retail	222,300 sqm
Total GFA	817,000 sqm
Transport Hub	35,800 sqm
Bus Terminal	17,500 sqm
Subway Station	5,100 sqm
Ferry Terminal	13,200 sqm
Plot Ratio	8.9
Car Park	3,400 Lots (B1,B2,B3)
Max Height	550m (AMSL)
Total CFA	1,127,000 sqm





Financial Highlights



Results Highlights

For the nine months ended 30 September

In S\$'000	9M2016	9M2015 ¹	Change (%)
Revenue	26,451	15,212	74
Gross profit	4,934	2,355	67
<i>Gross margin (%)</i>	<i>18.7%</i>	<i>15.5%</i>	<i>3 pts</i>
Listing expenses	(279)	-	NM
Bargain purchase	5,867	-	NM
Profit before tax	6,819	2,141	219
Profit net of tax	6,627	1,976	235
Net profit excluding one-off net gain and listing expense	1,039	1,976	(47)

Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries

- Bargain purchase of S\$5.9 million arose from acquisition of Secura group
- Revenue from Soverus group grew 17.7% to S\$17.9 million in 9M2016; rest of revenue contributed by Secura Group

Revenue Contribution by Business Segments

For the nine months ended 30 September

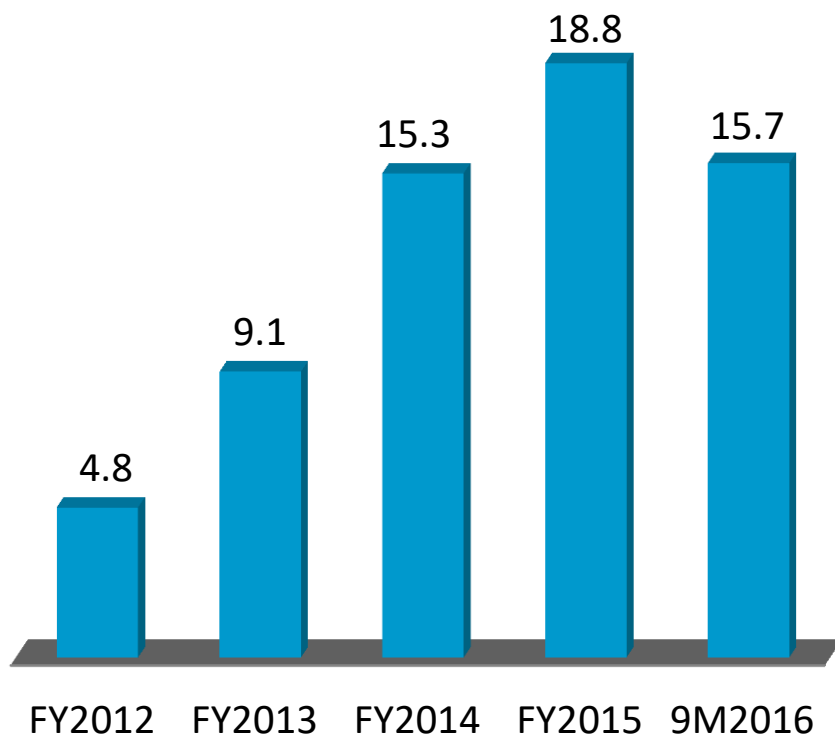
Revenue	Contribution (S\$'000)			Contribution	
	9M2016	9M2015 ¹	Change (%)	9M2016	9M2015 ¹
Security Guarding	15,663	14,055	11	59.2%	92.4%
Security Printing	8,551	-	n.m.	32.3%	n.m.
Cyber Security, Technology and Systems Integration	1,817	624	191	6.9%	4.1%
Security Consultancy and Services	420	533	(21)	1.6%	3.5%
Total	26,451	15,212	74	100.0%	100.0%

Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries

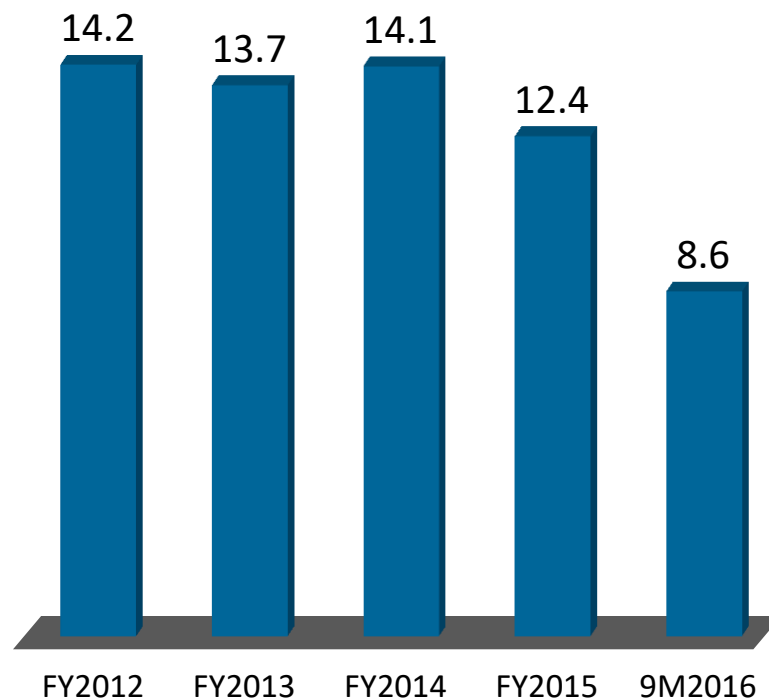
Revenue Growth by Business Segments

Financial year ended 31 December

Security Guarding (\$ million)



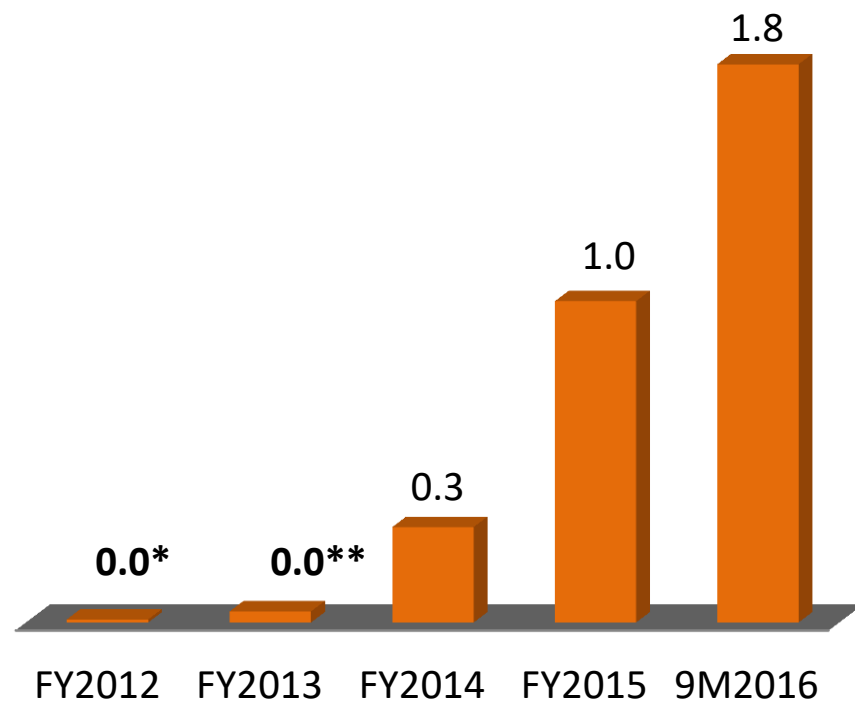
Security Printing (\$ million)



Revenue Growth by Business Segments

Financial year ended 31 December

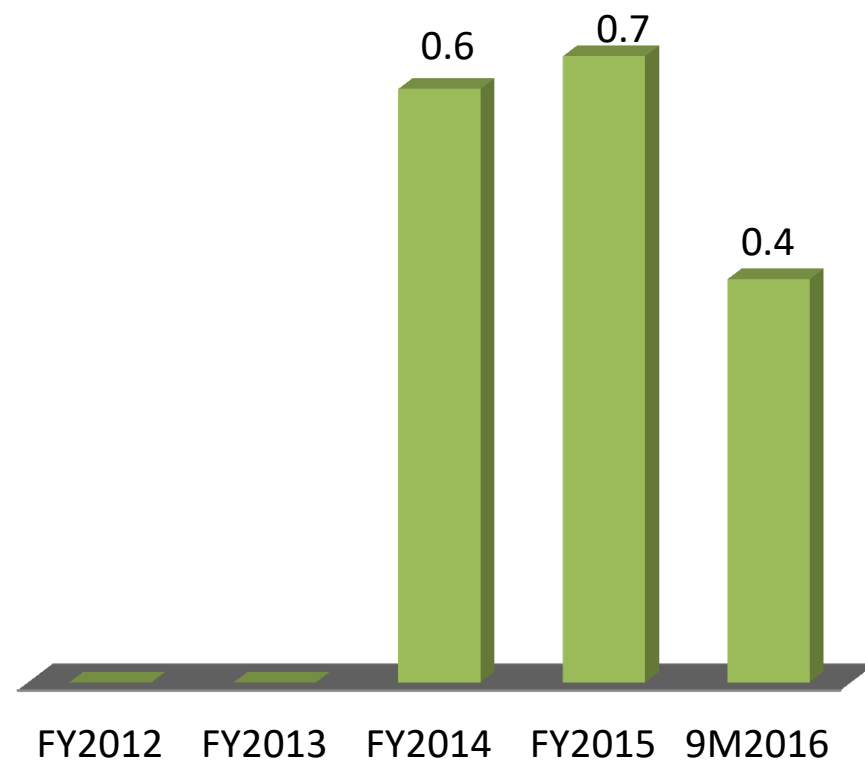
Cyber Security, Technology and Systems Integration (S\$ million)



* S\$10,000

** S\$36,000

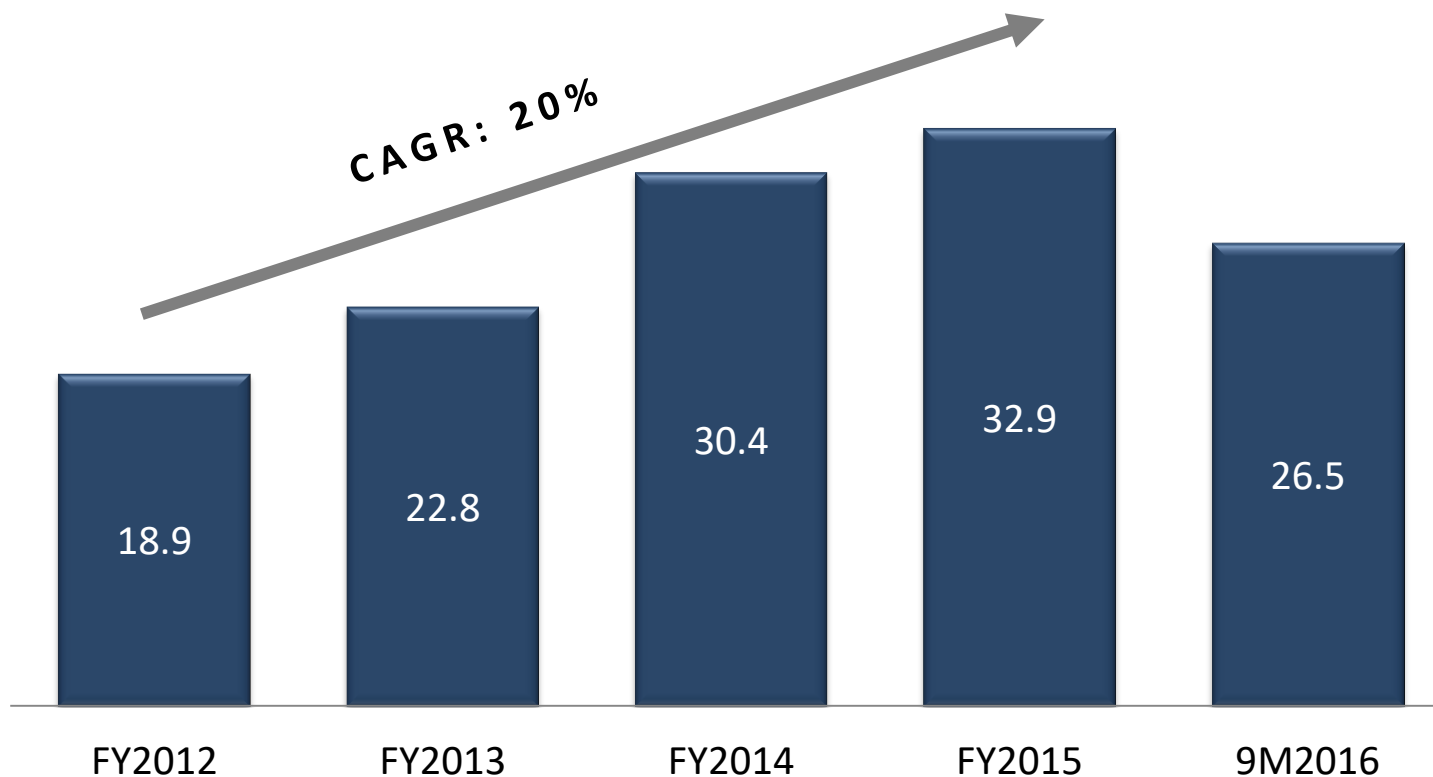
Security Consultancy and Services (S\$ million)



Annual Revenue Growth & Contribution

Financial year ended 31 December

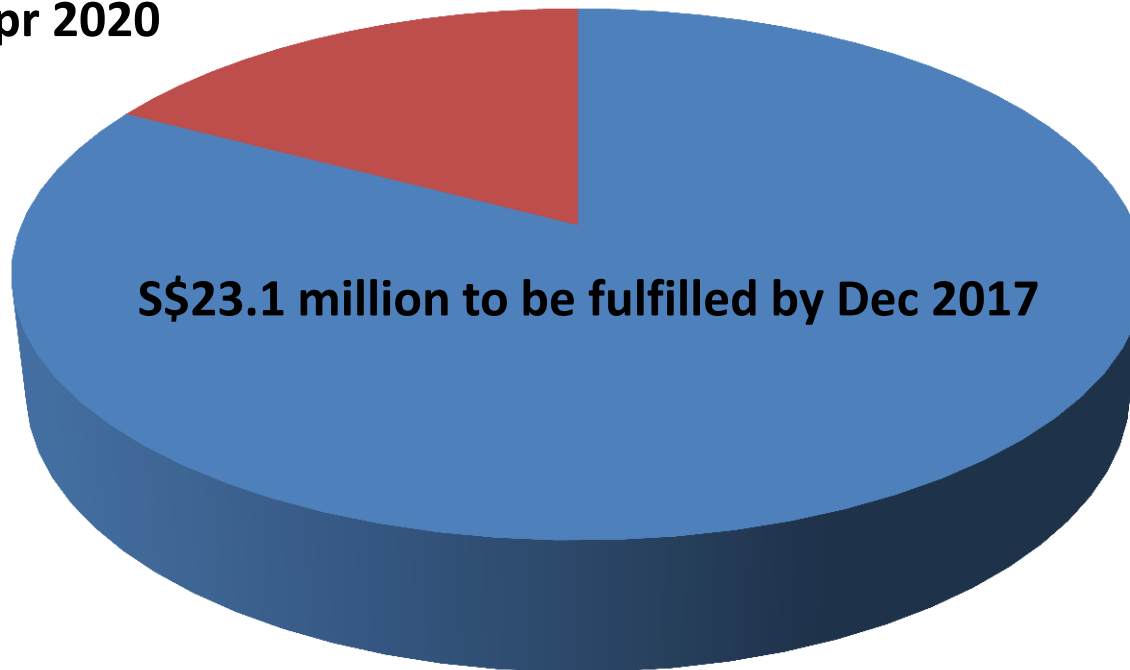
Group Revenue (S\$ million)



Order Book

S\$27.9 million as at 21 Sep 2016

**S\$4.8 million to be fulfilled
by Apr 2020**





SECURA

GROUP LIMITED

Thank You

Q&A

