



SECURA

GROUP LIMITED

Investors' Presentation

6 March 2017



(Company Registration No.: 201531866K)

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Agenda

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Business Overview

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Updates & Outlook

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Financial Highlights



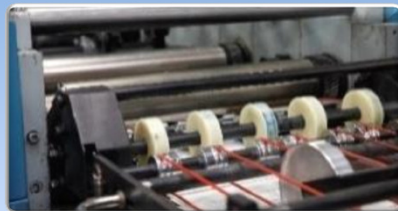


Business Overview

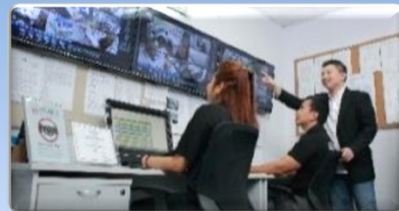


Fast-Growing & Only Listed Integrated Security Solutions Provider

Established Businesses



Security Printing



Security Guarding

New Growth Drivers



Cyber Security



Homeland Security, System Integration, Security Consultancy



Security systems integration



Security consulting, risk assessment, tender management & project management solutions

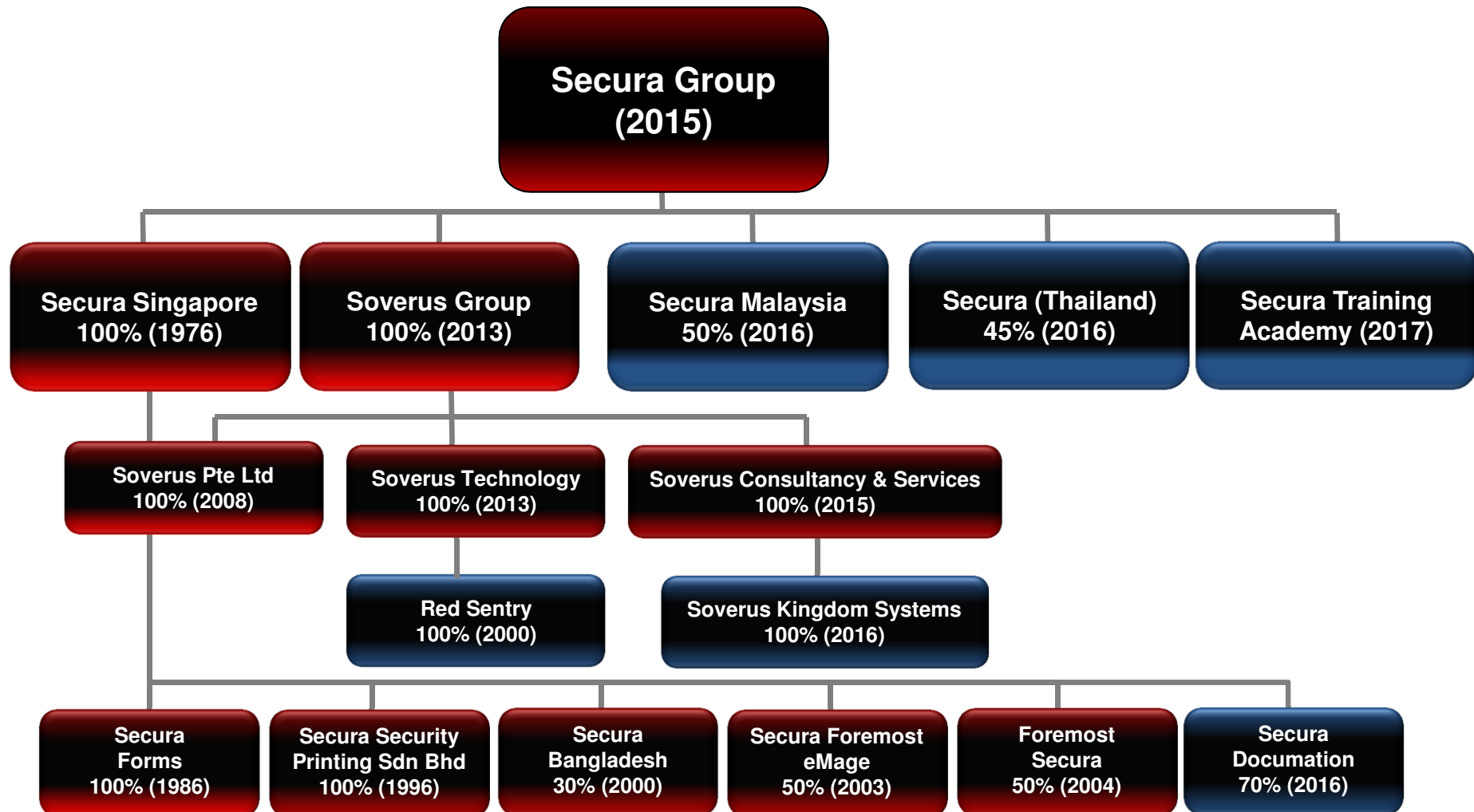


Executive protection & events security



Private investigation & professional surveillance

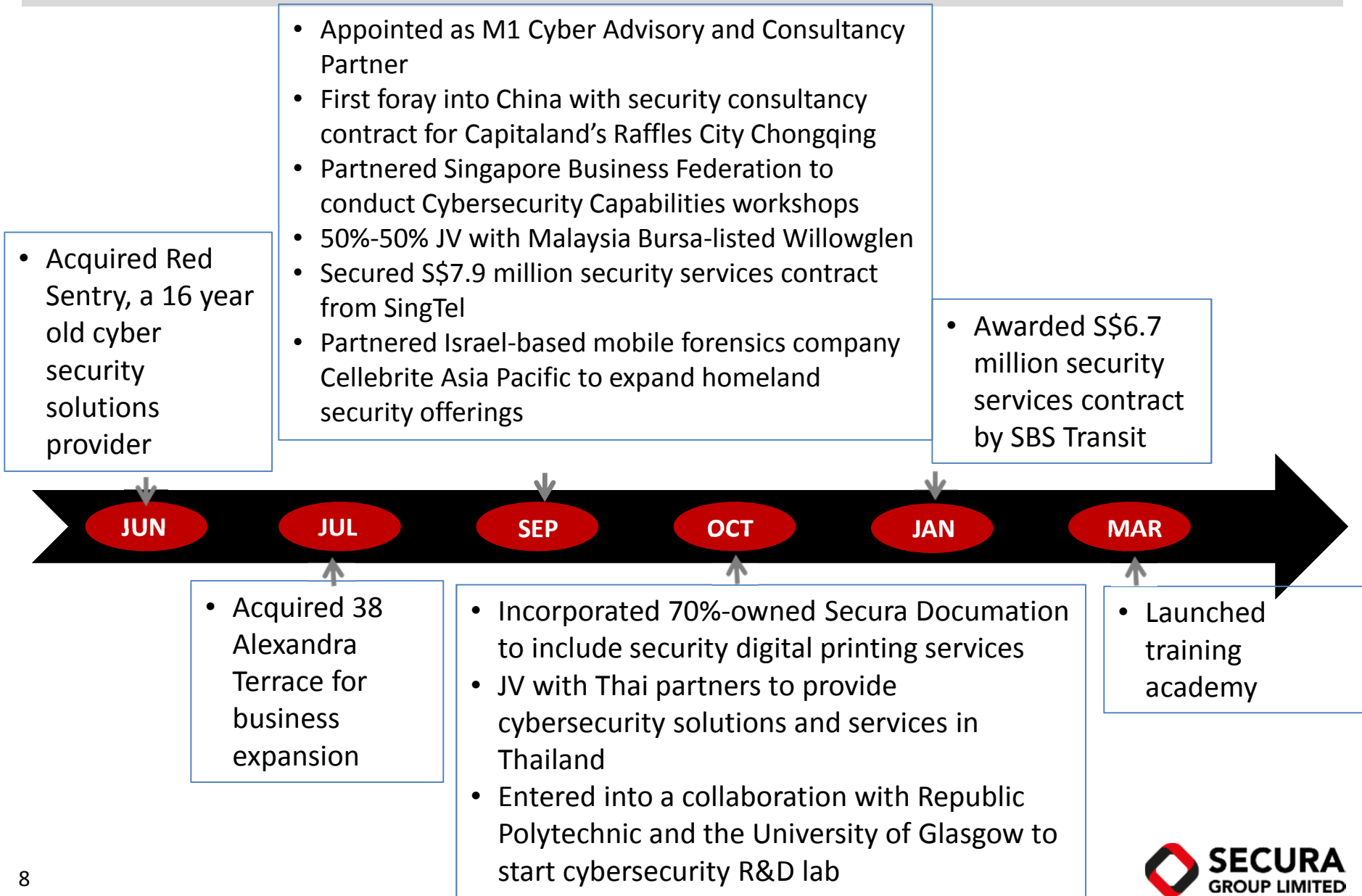
Secura Group Limited & its Subsidiaries



2 Updates & Outlook



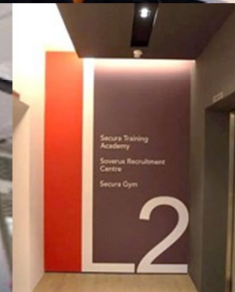
Latest Corporate Developments (June 2016- Current)



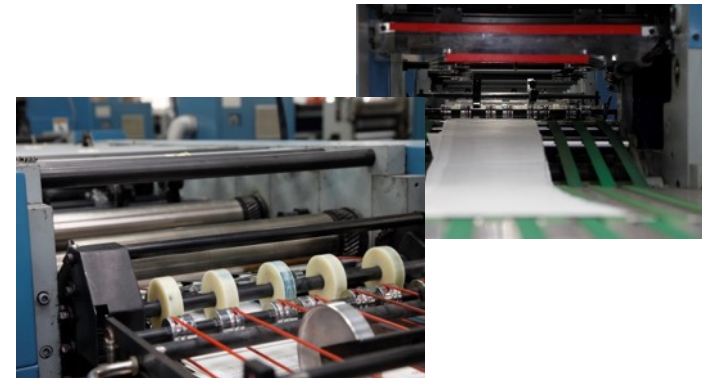
Preparing for Business Expansion

Newly-acquired 38 Alexandra Terrace

- Corporate HQ
- Cyber Security
- Guarding
- Command Centre
- Cyber Security Operations Centre (SOC)
- Homeland Security
- Security Consultancy
- Systems Integration



Security Printing



Track Record

- Over 35 years in providing security printing services
- One of the largest cheque printing businesses in Singapore

What We Do

- Printing of:
 - Cheque books
 - Passbooks
 - Parking coupons
 - Betting slips
 - Marriage certificates
 - Shopping vouchers
 - Statements
 - Stationery and others

Certifications

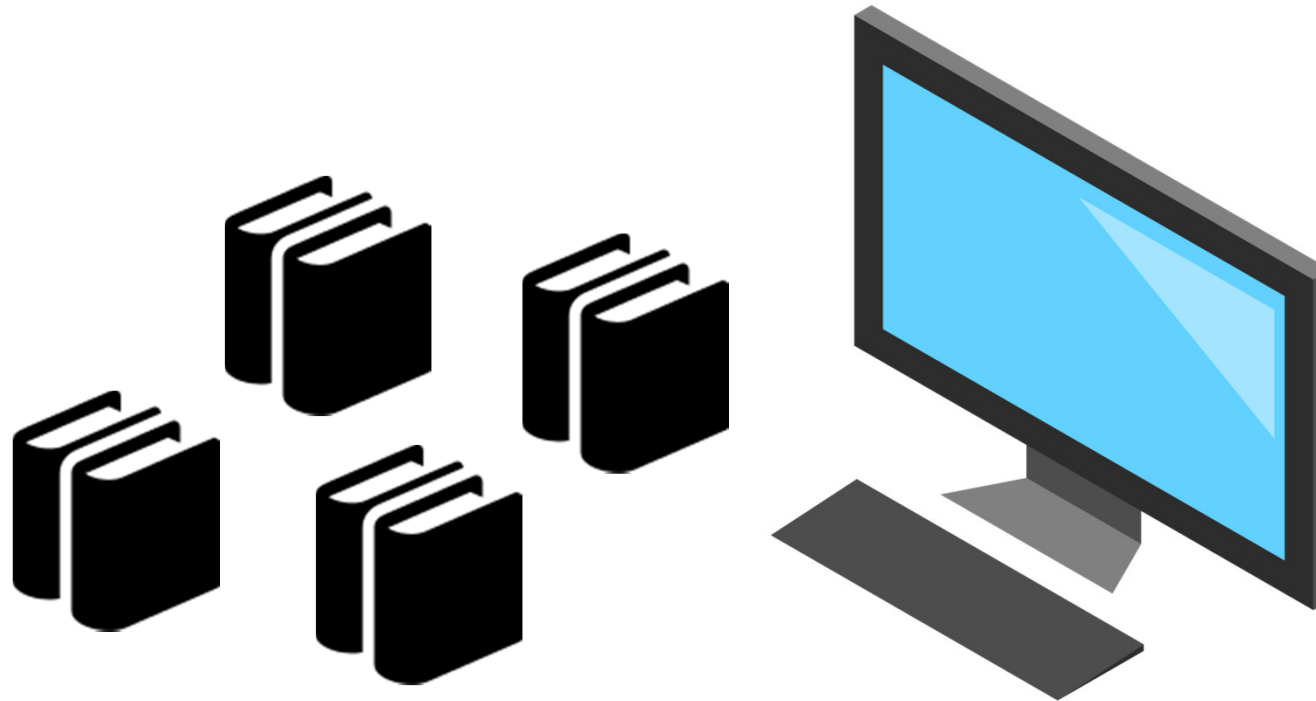
- ISO 9001:2008 certified
- ISO 27001:2013 certified

Major Customers

- Local and foreign banks in Singapore
- Singapore statutory boards

Security Printing – Secura Documentation

- Secured digital printing of transactions and statements for telcos, banks, stockbroking houses, insurance companies, town councils and others
- Increasing shift towards electronic data delivery
- E-statement and e-archiving platforms
- One-stop secured data delivery partner



Security Guarding

Our Achievements

- 'A' Grading (Excellent) by the Police Licensing & Regulatory Department for licensed security guard agencies from 2012 to 2017
- Staff strength of approximately 628 security officers as at 1 Mar 2017
- Prestigious clients:



High Commission of Malaysia in Singapore



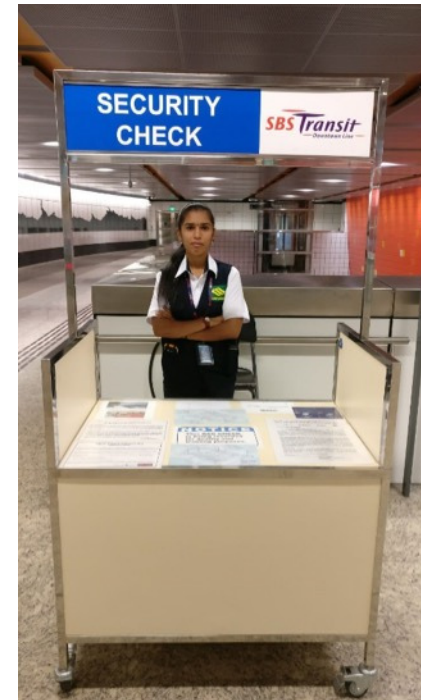
Security Guarding - Integrated Command Centre

- State-of-the-art Command Centre



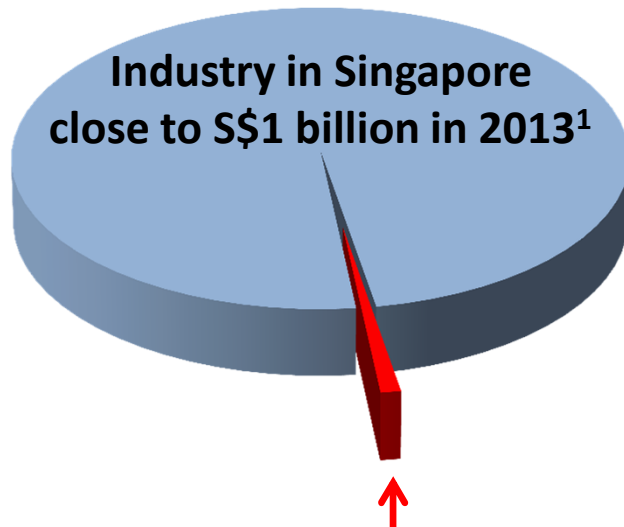
Security Guarding – New Contract Wins

- S\$7.9 million security services contract from SingTel
 - 2-year contract effective from 1 October 2016 to 30 September 2018
- S\$6.7 million security services contract from SBS Transit
 - Effective from 1 March 2017 to 29 February 2020



Security Guarding – Increase Market Share

Significant potential to increase market share



Secura's market share in 2016: ~2.4%

- 245 approved agencies² in Singapore with about 35,000 active security officers
 - Estimated market demand is 45,000 to 50,000 guards
 - Shortfall of 10,000 security guards with 2,280 job vacancies available³
- Government support through the enforcement of the Progressive Wage Model
- Initiatives to attract and retain security personnel
 - Top “10” paying employer in the industry, with a bi-annual salary review.
 - Launch of industry's first Security Specialist Vocation Scheme
 - Other incentive schemes

1. Singapore Business Review, “Unraveling the mystery world of Singapore's security officers”, 8 October 2013
2. Association of Certified Security Agencies , “List of Approved Security Agencies” with effect from 16 April 2016
3. Based on Ministry of Manpower's [Job Vacancies 2016 annual report](#) as at 30 September 2016

Security Guarding – New Business Lines

- Virtual Patrol Services (VPS)
- Command Centre as a Service (CCaaS)



Cyber Security

Fast Growing Business

- Started in 2015; secured several enterprise clients including government agencies, financial services institutions and MNCs
- Acquired Red Sentry for S\$2.7 million, an established cyber solutions provider with 17-year track record in June 2016
- Achieved revenue of S\$1.7 million in FY2016
- Exploring B-to-C cyber business products and services



Cyber Security – Red Sentry

CYBER SECURITY CORE

Enterprise Security & Compliance Solutions

Perimeter Access Control 	Endpoint Protection / Management 	Privilege Access Management & Compliance Audit
SSL Certificate Management 	Network Access Control 	Data Protection
Security Incident Event Management (SIEM) 	Security / Risk Analysis 	Vulnerability Threat Management

Secure Cloud Solutions

Mobile Device Management

Security as a Service

Secure IT Support

Secured & Audited Remote Access

Managed Security

Security Devices & System Monitoring Management

Application Security

Source Static Code Analysis

Network Security Performance

Unified Network Monitoring & Bandwidth Management

Cyber Security – New Partnerships

M1 as Cyber Advisory and Consultancy Partner

- Provide cyber security consultancy, products and services, including Vulnerability Assessment, Penetration Testing and Device Control, to M1's corporate customers
- Tap into M1's vast enterprise customer base presenting growth springboard for our cyber security business

The screenshot shows the CIO ASIA website with a navigation bar including NEWS, MANAGEMENT, TECHNOLOGY, BLOGS, CAREERS, WHITEPAPERS, EVENTS, and AWARDS. A banner at the top right promotes 'Nominations now open for the CIO Awards 2017'. The main article is titled 'Red Sentry partners M1 as its cyber advisory and consultancy partner' by Kareyst Lin, dated Sept. 2, 2016. The article features the M1 logo, which is a blue '1' inside an orange circle. A list of related articles includes: 'Dozens of iOS apps fail to secure users' data, researcher says', 'Kansas City rolls out online map using traffic, parking data from sensors', 'As IoT sales surge, consumers still lead the way', '2017 will be the year of AI: alternative intelligence', and 'TypeScript 2.2 plays nice with React Native JavaScript'. The footer of the article states: 'Singapore cyber security solutions company Red Sentry, which is owned by Secura.' Other website elements include social media icons, a search bar, and promotional banners for 'Executive NetworksMedia' and 'Cio Asia'.





Cyber Security – New Partnerships

Red Sentry
Cyber Security
Offerings
as listed on M1
Website

Cyber Security Solutions x

SG | <https://www.m1.com.sg/business/broadbandmanagedservices/managed%20services/cybersecuritysolutions>

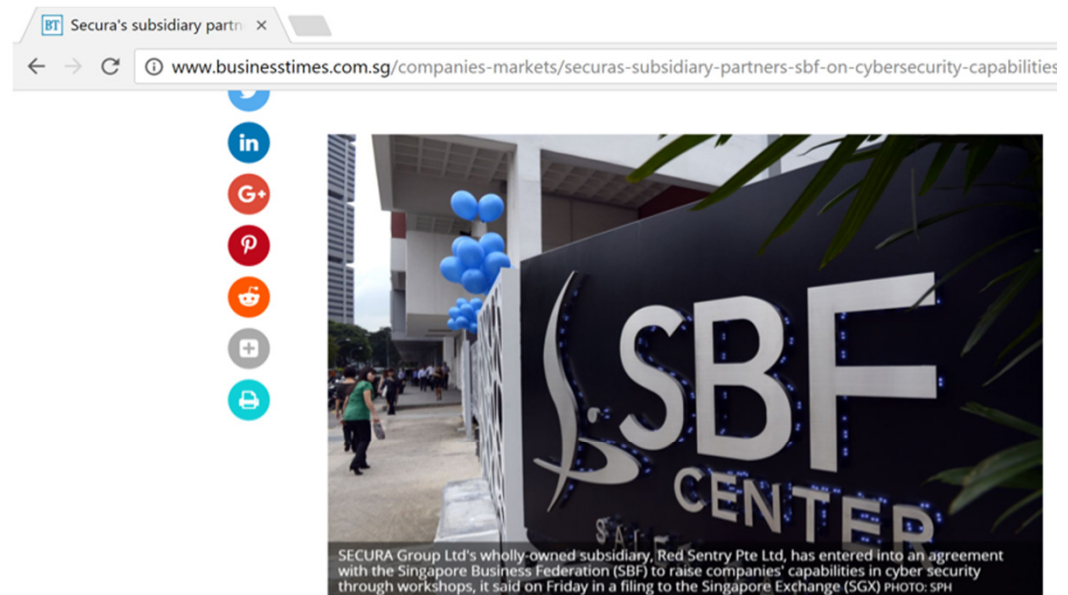
M1 CYBER SECURITY SOLUTIONS

 Vulnerability Scanning & Assessment (VSA) Security Risk Detection & Remediation M1 VSA Service analyses vulnerabilities, controls, and configurations to find the who, what, and where of IT security risks. It allows you to quickly assess your network for vulnerabilities, shows you how to prioritise and remediate flaws, and provide a great barometer for the overall success and progress of your security team.	Partner: Red Sentry Price: Starts from \$200
 Virtualised Next-Generation Firewall Proactive Detection and Prevention M1 Virtualised Next-Generation Firewall, powered by Palo Alto Networks, provides enterprise-grade protection at a price made affordable for growing SMEs and even startups. Its application security, network anti-virus and anti-spyware, profile-based URL filtering, integrated Intrusion Detection System (IDS) and Intrusion Prevention System (IPS) provide essential network security to your office network.	Partner: Palo Alto Networks Price: Starts from \$80/mth
 DesktopProtect Endpoint Security Desktop and Laptop Malware Protection M1 DesktopProtect, powered by Trend Micro, provides a business-class Internet security solution with a centralised web-based management portal. It protects your computers and corporate data from Internet viruses and attacks when computers are logged on to unsecured networks.	Partner: Trend Micro Price: Starts from \$19 for 10 users/mth
 Removable Media Security USB Storage Based Attacks M1 Removable Media Security Service helps prevent data loss or theft via removable devices and media. It helps organisations to quickly identify all endpoint-connected devices in their environment and offers flexibility in enforcing a comprehensive security policy that prevents unauthorised use, limits malware intrusion and forces encryption of sensitive data.	Partner: Red Sentry Price: \$2628/yr (25 devices)

Cyber Security – New Partnerships

Partnership with Singapore Business Federation to conduct Cyber Security Capabilities Workshops

- Assist Singapore companies, especially SMEs, to better understand the cyber security landscape and address cybersecurity threats more effectively
- Expansion of cyber security service offering



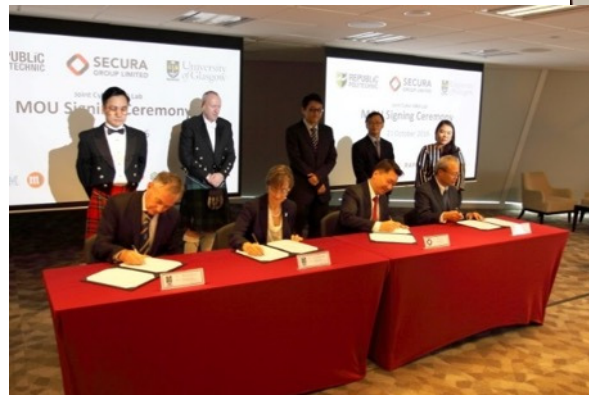
SECURA Group Ltd's wholly-owned subsidiary, Red Sentry Pte Ltd, has entered into an agreement with the Singapore Business Federation (SBF) to raise companies' capabilities in cyber security through workshops, it said on Friday in a filing to the Singapore Exchange (SGX).

Themed as the Cybersecurity Capabilities Series, the workshops aim to help Singapore companies, especially small and medium-sized enterprises (SMEs), better understand the cyber security landscape and address cyber security threats more effectively.

Cyber Security – New Partnerships

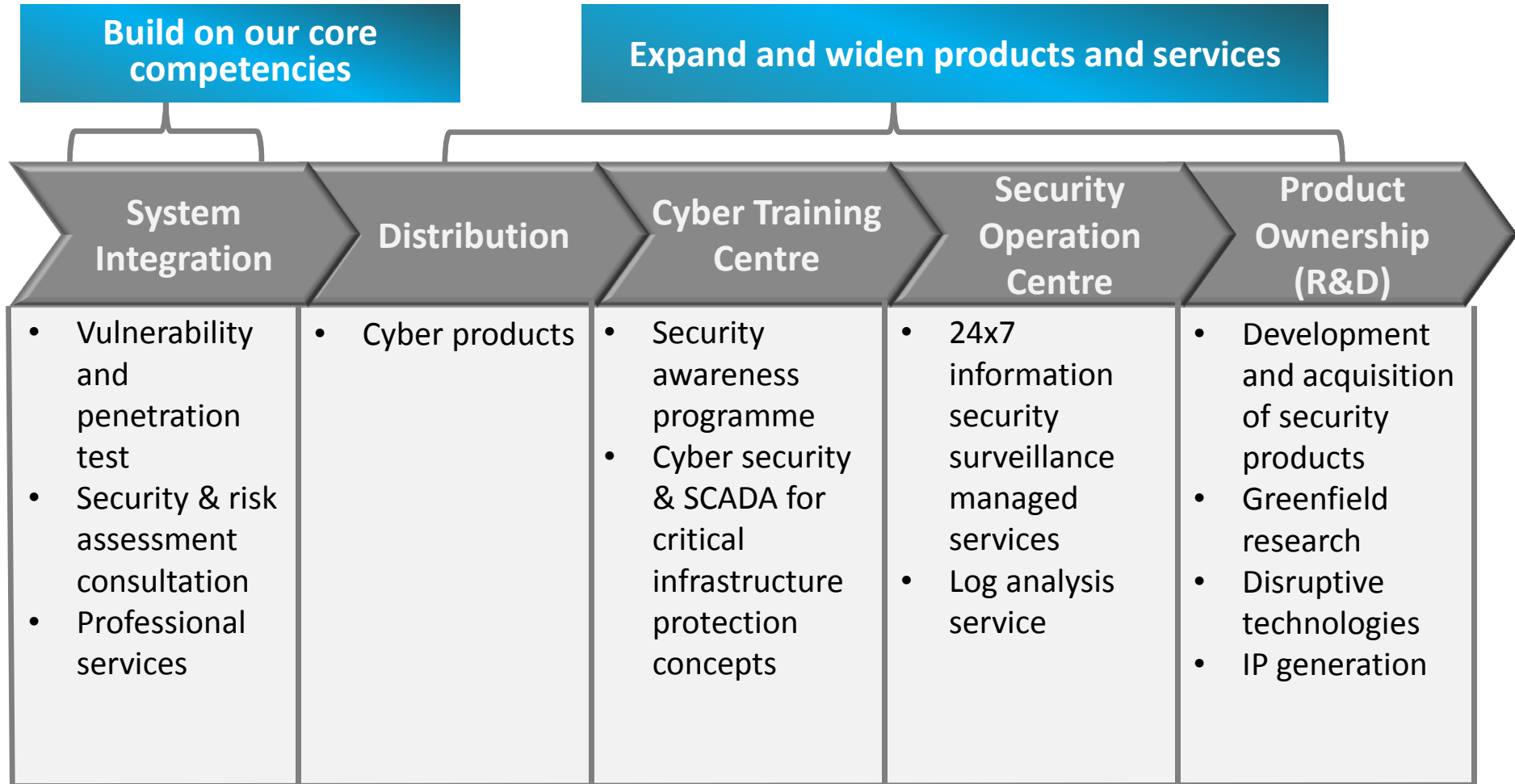
New cybersecurity R&D lab collaboration with Republic Polytechnic and the University of Glasgow

- Opportunity to enhance expertise and develop house brand of cybersecurity products and solutions
- Estimated investment of S\$10 million (partly from sponsors) over 3 years
- Key topics: Internet-of-Things, data analytics and Industry 4.0
- Industry partners include:
 - Huawei International
 - Skybox Security
 - Rapid7
 - WatchGuard Technologies
 - Netscout Systems
 - M1



Cyber Security – Strategic Direction

Cyber Security Spectrum:



Homeland Security

State-of-the-art homeland security products

State-of-the-art

Morpho

Distributor of Morpho homeland security products in Singapore, Cambodia and Laos since May 2015



Homeland Security: SourceID

- SourceID
 - Portable, powerful radiation detection and identification
 - Easy to use interface
 - Identify and locate multiple radioactive sources simultaneously
- Sole distributor
 - Singapore, Cambodia and Laos
- Official launch in all markets in 2017
 - US, Europe and Asia
- Singapore market
 - Police units/stations, airport, MINDEF, National Environment Agency



Homeland Security – Mobile Forensics Partnership

Expand offerings in mobile forensics through collaboration

- Israel-based Cellebrite is a leading mobile forensics company which has capability to unlock, extract and decode newer series of Apple iPhones and Android phones
- Preferred reseller of Cellebrite's products in Singapore (primary market), Cambodia and Laos (both secondary markets) for a period of three years from 28 September 2016



cellebrite
delivering mobile expertise

Secura Training Academy

Newly-incorporated Secura Training Academy to consolidate the Group's training programmes

- Plans to seek accreditation with SkillsFuture Singapore as a **Public and In-House Approved Training Organisation (ATO)**
- Training programmes offered:
 - Cyber Security Awareness workshops
 - Security-related product trainings (including Cellebrite's mobile forensics products)
 - MasterClass workshops
 - Enhanced security guarding trainings
- New initiatives and incentives from Singapore Budget to boost retraining and upskilling
- More than S\$1 billion in funds for SkillsFuture training annually for eligible Singaporeans till 2020

Secura Training Academy



Overseas Expansion



Malaysia

Forms 50%-50% partnership with Bursa-listed Willowglen in Malaysia

- Willowglen is a leading industry player in the SCADA, security and IT market in Malaysia with 30 years of experience
- Expand our presence in the security market in Malaysia, particularly in the cyber security space where we see tremendous growth potential



WILLOWGLEN

Thailand

Enters Thai market through joint venture – Secura Thailand

- Joint venture with local Thai partners to provide cyber security solutions and services – Secura owns 45% of joint venture
- Thailand's cyber security market is estimated to be worth US\$20 million¹ and is a key area of strong growth potential, with the increasing physical and cyber security threats and the lack of established cyber security service providers in the country
- Other services include mobile forensics, security consultancy and security systems integration

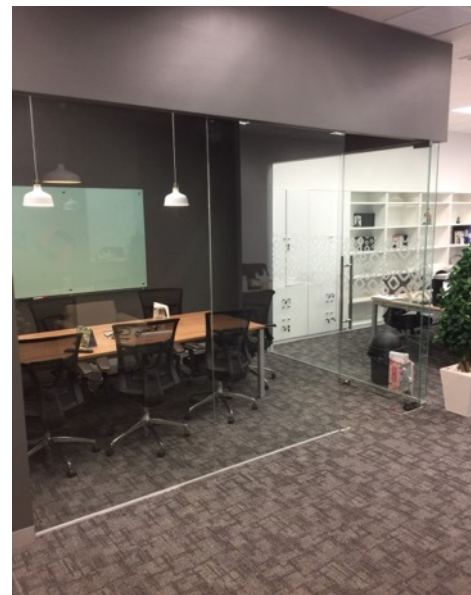


1. Based on data from Healthcare Information and Management Systems Society (HIMSS), a not-for-profit organisation headquartered in Chicago, Illinois with additional offices in North America, Europe, United Kingdom and Asia.

Thailand



Thailand

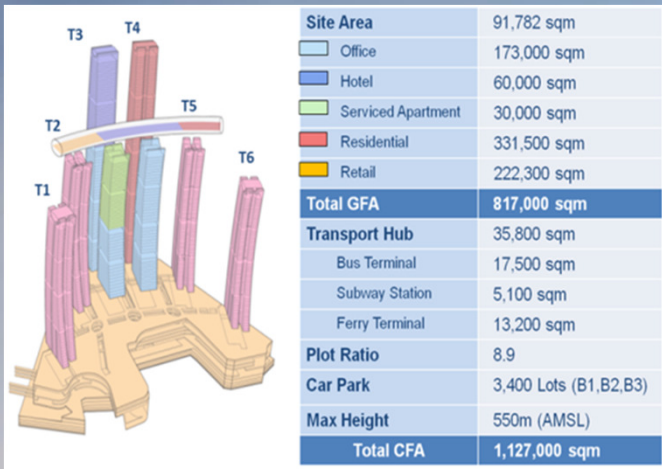


Thailand



Moving into China

CapitaLand – Raffles City Chongqing





Financial Highlights



Results Highlights

For the 12 months ended 31 December

In S\$'000	FY2016	FY2015 ¹	Change (%)
Revenue	36,150	20,522	76
Gross profit	6,804	3,207	>100
<i>Gross margin (%)</i>	<i>18.8%</i>	<i>15.6%</i>	<i>3 pts</i>
Other operating income	1,982	3,201	(38)
Distribution and selling expenses	(1,802)	(128)	>100
Admin expenses	(5,810)	(3,462)	68
Finance cost	(110)	(2)	>100
Listing expenses	(339)	(653)	(48)
Profit before tax	998	2,163	(54)
Profit net of tax	954	1,723	(45)

Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries

Revenue Contribution by Business Segments

For the 12 months ended 31 December

Revenue	Contribution (S\$'000)			Contribution	
	FY2016	FY2015 ¹	Change (%)	FY2016	FY2015 ¹
Security Guarding	21,300	18,823	13	59%	92%
Security Printing	11,571	-	n.m.	32%	-
Cyber Security	1,734	589	194	5%	3%
Homeland Security, System Integration & Security Consultancy	1,545	1,110	39	4%	5%
Total	36,150	20,522	76	100.0%	100.0%

Note: 1. Comprises only financial results of Soverus Group Pte Ltd and its subsidiaries



SECURA GROUP LIMITED

Thank You

Q&A



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